

**House Building Finance  
Company Limited**

**Financial Statements**  
**For the year ended December 31, 2017**

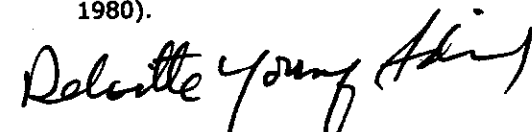
## AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of **HOUSE BUILDING FINANCE COMPANY LIMITED** ("the Company") as at December 31, 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii. the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984 in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2017 and of the profit, comprehensive income, its cash flows and changes in equity for the year then ended; and
- e) in our opinion, no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

  
Chartered Accountants  
*DYA*

**Engagement Partner**  
Mushtaq Ali Hirani

**Dated: 28 MAR 2018**  
Karachi

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2017**

	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>ASSETS</b>			
Cash and balances with treasury banks	5	53,531	121,378
Balances with other banks	6	771,582	650,310
Lending's to financial institutions	7	851,542	400,188
Investments - net	8	6,489,513	6,841,040
Advances - net	9	11,449,397	11,816,929
Operating fixed assets	10	292,715	315,461
Deferred tax assets	11	-	-
Other assets	12	421,793	761,165
		<u>20,330,073</u>	<u>20,906,471</u>
<b>LIABILITIES</b>			
Bills payable		-	-
Borrowings		-	-
Deposits and other accounts		-	-
Sub-ordinated loans		-	-
Liabilities against assets subject to finance lease		-	-
Deferred tax liabilities		-	-
Other liabilities	13	5,300,971	6,587,429
		<u>5,300,971</u>	<u>6,587,429</u>
		<u>15,029,102</u>	<u>14,319,042</u>
<b>NET ASSETS</b>			
<b>REPRESENTED BY</b>			
Share capital	14	19,365,000	3,001,000
Reserves		1,037,680	713,662
Accumulated loss		(5,375,752)	(5,757,934)
		<u>15,026,928</u>	<u>(2,043,272)</u>
Conversion of liabilities into share capital	14	-	16,364,000
Surplus/ (deficit) on revaluation of assets	15	2,174	(1,686)
		<u>15,029,102</u>	<u>14,319,042</u>

**CONTINGENCIES AND COMMITMENTS**

The annexed notes form an integral part of these financial statements.

MA

  
**MANAGING DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	2017	2016
	(Rupees in '000)	
Rental / mark-up / return / interest income	2,268,561	2,606,851
Rental / mark-up / return / interest expense	-	(1,068,019)
Rental / mark-up / return / interest income - net	<u>2,268,561</u>	<u>1,538,832</u>
Reversal / (provision) against non-performing advances - net	9.16.1 <u>655,502</u>	<u>(869,068)</u>
Reversal of provision against lendings to financial institutions	1,114	17,619
Reversal of provision against diminution in value of investments - net	8.8 <u>24,844</u>	<u>-</u>
	681,460	(851,449)
Reconciliation adjustments	18 (75)	(847)
Relief package and reprocessing adjustments	19 (7,405)	(9,736)
Ghar Asaan Incentive Scheme	9.4 (86,468)	-
Write-off against advances	20 <u>(598)</u>	<u>(805)</u>
	<u>2,855,475</u>	<u>675,995</u>
<b>NON MARK-UP / INTEREST INCOME</b>		
Fee, commission and brokerage income	-	-
Dividend income	-	-
Income from dealing in foreign currencies	-	-
(Loss)/gain on sale of securities	(487)	7,920
Unrealized gain / (loss) on revaluation of investment classified as held for trading	-	-
Other income	21 <u>185,835</u>	<u>273,250</u>
Total non-mark-up / interest income	<u>185,348</u>	<u>281,170</u>
	<u>3,040,823</u>	<u>957,165</u>
<b>NON MARK-UP / INTEREST EXPENSES</b>		
Administrative expenses	22 <u>(1,017,816)</u>	<u>(1,758,099)</u>
Other provisions	23 (2,488)	(32,367)
Other charges	24 <u>(8,073)</u>	<u>(9,552)</u>
Total non-mark-up / interest expenses	<u>(1,028,377)</u>	<u>(1,800,018)</u>
	<u>2,012,446</u>	<u>(842,853)</u>
Extra-ordinary/unusual items	-	-
Share of profit before taxation from an associate	8.7.1 1,430	6,986
<b>PROFIT/(LOSS) BEFORE TAXATION</b>	<u>2,013,876</u>	<u>(835,867)</u>
Taxation	25 <u>(393,786)</u>	<u>(30,083)</u>
<b>PROFIT/(LOSS) AFTER TAXATION</b>	<u>1,620,090</u>	<u>(865,950)</u>
<b>Basic and diluted earnings per share - Rupees</b>	26 1.16	(2.89)

The annexed notes form an integral part of these financial statements.

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**J. Bantle**  
**MANAGING DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	Note	2017 ----- (Rupees in '000) -----	2016
Profit/(loss) after tax for the year		1,620,090	(865,950)
<b>Other comprehensive income</b>			
<i>Items not to be reclassified to profit and loss account in subsequent years</i>			
- Actuarial loss on revaluation of defined benefit plan - net	29.3.2	(913,890)	(102,287)
Other comprehensive income transferred to equity		<u>706,200</u>	<u>(968,237)</u>
<i>Components of other comprehensive income not reflected in equity</i>			
- Surplus/ (deficit) on revaluation of 'available-for-sale securities'		2,174	(103,817)
Total comprehensive income for the year		<u><u>708,374</u></u>	<u><u>(1,072,054)</u></u>

The annexed notes form an integral part of these financial statements.

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*S. Basit*  
**MANAGING DIRECTOR**

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**DIRECTOR**

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**DIRECTOR**

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**DIRECTOR**

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	Share capital	Statutory reserve*	Accumulated loss	Total
	(Rupees in '000)			
Balance as at January 01, 2016	3,001,000	713,662	(4,789,697)	(1,075,035)
<b>Comprehensive income for the year</b>				
Loss after tax for the year	-	-	(865,950)	(865,950)
Other comprehensive income	-	-	(102,287)	(102,287)
	-	-	(968,237)	(968,237)
Transfer to statutory reserve *	-	-	-	-
Balance at December 31, 2016	3,001,000	713,662	(5,757,934)	(2,043,272)
<b>Comprehensive income for the year</b>				
Conversion of liability into share capital	16,364,000	-	-	16,364,000
Profit after tax for the year	-	-	1,620,090	1,620,090
Other comprehensive income	-	-	(913,890)	(913,890)
	-	-	706,200	706,200
Transfer to statutory reserve *	-	324,018	(324,018)	-
Balance at December 31, 2017	<u>19,365,000</u>	<u>1,037,680</u>	<u>(5,375,752)</u>	<u>15,026,928</u>

\* This represents reserve created under BPD circular No. 15 of 2004 which requires the Company to credit to its reserve an amount not less than 20% of its after tax profit till such time the reserve equals the amount of paid-up capital. Thereafter, a sum not less than 5% of its after tax profit shall be credited to the said reserve.

The annexed notes form an integral part of these financial statements.

*D.A.*

*S. Bains*  
MANAGING DIRECTOR

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DIRECTOR

*[Signature]*  
DIRECTOR

*[Signature]*  
DIRECTOR

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**CASH FLOW STATEMENT**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

Note	2017 —— (Rupees in '000) ——	2016
<b>A. CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit before taxation	2,013,876	(835,867)
<b>Adjustments</b>		
Reversal / (provision) against non-performing advances - net	(655,502)	869,068
Reversal of provision against lendings to financial institutions	(1,114)	(17,619)
Reversal of provision against diminution in value of investments - net	(24,844)	-
Reconciliation adjustments	75	847
Relief package and reprocessing adjustments	7,405	9,891
Recovery of Pakistan Housing Authority (PHA) balance	-	(218,143)
Gain on disposal of operating fixed assets	(33)	(42,021)
Depreciation of property and equipment	31,361	30,595
Amortization of intangibles	331	371
Provision for advance against purchase of land - housing projects	-	3,345
Share of profit before taxation from an associate	(1,430)	(6,986)
Adjustments in cost and depreciation	-	28,741
	<u>(643,751)</u>	<u>658,089</u>
	1,370,125	(177,778)
<b>Decrease / (increase) in operating assets</b>		
Lending's to financial institutions	(451,354)	(382,569)
Advances - net	1,015,554	(1,183,829)
Other assets (excluding advance tax - net)	9,388	216,680
	573,588	(1,349,718)
<b>(Decrease) / increase in operating liabilities</b>		
Other liabilities	(2,200,348)	1,411,930
	(256,635)	
Income tax paid	(63,135)	(134,138)
Net cash used in operating activities	(319,770)	(249,704)
<b>B. CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Investments realized - net	382,109	791,289
Capital expenditure	(9,135)	(3,315)
Proceed from disposal of operating fixed assets	221	43,404
Net cash generated from investing activities	373,195	831,378
Increase in cash and cash equivalents (A+B)	53,425	581,674
Cash and cash equivalents at beginning of the year	771,688	190,014
Cash and cash equivalents at end of the year	27. 825,113	771,688

The annexed notes form an integral part of these financial statements.

MA

  
**MANAGING DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

  
**DIRECTOR**

**HOUSE BUILDING FINANCE COMPANY LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

**1. STATUS AND NATURE OF BUSINESS**

House Building Finance Company Limited (the Company) is an unlisted public limited company incorporated in Pakistan on June 13, 2006 under the Companies Ordinance, 1984. The registered office of the Company is situated at Finance and Trade Centre Building, Sharah-e-Faisal, Karachi, in the province of Sindh. Pursuant to a vesting order SRO.I/2007 dated July 25, 2007 issued by Finance Division - Government of Pakistan effective from January 1, 2007, the Company had taken over all assets, running business, contracts, liabilities and proceedings of the House Building Finance Corporation established in 1952 under the House Building Finance Corporation Act, 1952 (XVIII of 1952) by the Government of Pakistan from closing of the business on December 31, 2006 and has also changed its name from House Building Finance Corporation Limited to House Building Finance Company Limited in 2010.

The Company is designated as a financial institution by the Federal Government and is providing financing facilities for the purchase, construction and renovation of houses through a network of 46 branches and 3 zonal offices throughout Pakistan including Azad Jammu and Kashmir. According to credit rating report dated June 23, 2017 of JCR-VIS Credit Rating Company Limited, the long term and short term ratings of the Company are "A" and "A-1".

**2. BASIS OF PRESENTATION**

These financial statements have been prepared in accordance with the requirements of format prescribed by the State Bank of Pakistan (SBP) BSD Circular no. 04 dated February 17, 2006 as amended from time to time.

**3. STATEMENT OF COMPLIANCE**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan, the Banking Companies Ordinance, 1962, Companies Ordinance, 1984 and directives issued by the State Bank of Pakistan (SBP) and Securities and Exchange Commission of Pakistan (SECP). Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Ordinance, 1984. In case requirements differ, provisions of the Banking Companies Ordinance, 1962, Companies Ordinance, 1984 and directives issued by the SBP and SECP shall prevail.

During the year, the Companies Act, 2017 was enacted on May 30, 2017 and same into force at once. Subsequently, Securities and Exchange Commission of Pakistan has notified through Circular no. 23 of October 04, 2017 that companies whose financial year closes on or before December 31, 2017 shall prepare their Financial Statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Therefore, there financial statements have been prepared under Companies Ordinance, 1984.

The SBP through its BSD Circular no. 10 dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, 'Financial Instruments: Recognition and Measurement' and International Accounting Standard (IAS) 40, 'Investment Property' till further instructions. Further, according to the notification of the SECP dated April 28, 2008, International Financial Reporting Standard (IFRS) 7, 'Financial Instruments: Disclosures' has not been made applicable for companies engaged in housing finance services. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

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### 3.1 Standards, amendments and interpretations to approved accounting standards not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures:

Amendments/Interpretations	Effective date (accounting period beginning on or after)
IAS 7 'Statement of Cash Flows' - disclosure initiative (Amendments)	January 1, 2017
IAS 12 'Income Taxes' - Recognition of deferred tax assets for unrealized losses (Amendments)	January 1, 2017
<b>New accounting standards / amendments and IFRS interpretations that are not yet effective</b>	
IAS 40 'Investment Property' - Clarification on transfers of property to or from investment property (Amendments)	January 1, 2018
IFRS 2 'Share-Based Payment' - Clarification of the classification and measurement of share-based payment transactions (Amendments)	January 1, 2018
IFRIC 22 'Foreign Currency Transactions and Advance Consideration' - Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency	January 1, 2016
IFRIC 23 'Uncertainty over Income Tax Treatments': Clarifies the accounting treatment in relation to determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12 'Income Taxes'.	January 1, 2019

Certain annual improvements have also been made to a number of IFRSs and IASs.

During the year, the Companies Act, 2017 (the new Companies Act) was enacted and promulgated by the SECP on May 30, 2017. However, SECP has notified through Circular No. 23 of October 4, 2017 that companies whose financial year closes on or before December 31, 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Accordingly, the Company shall prepare the financial statements for periods closing after December 31, 2017 in accordance with the provisions of the new Companies Act. The Company is currently in process of determining impact, if any, on future financial statements due to implementation of the Act.

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

#### Standards

- IFRS 1 'First Time Adoption of International Financial Reporting Standards'
- IFRS 14 'Regulatory Deferral Accounts'
- IFRS 15 'Revenue from Contracts with Customers'
- IFRS 16 'Leases'

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### 3.2 Amendments to approved accounting standards which became effective during the year

The following amendments are effective for the current year. These amendments are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures:

IAS 1 'Presentation of Financial Statements' - Disclosure initiative (Amendments)

IAS 16 'Property, Plant and Equipment and IAS 38 - Intangible Assets' - Clarification on acceptable methods of depreciation and amortization (Amendments)

IAS 16 'Property, Plant and Equipment and IAS 41 - Agriculture' - Bringing bearer plants in scope of IAS 16 (Amendments)

IAS 19 'Employee Benefits' - Clarification that the same currency bonds be used to determine the discount rate in which benefits are to be paid (Amendments)

IAS 27 (Revised 2011) 'Separate Financial Statements' - Use of equity method to account for investments in subsidiaries, joint ventures and associates in separate financial statements (Amendments)

IAS 34 'Interim Financial Reporting' - Clarification related to certain disclosures, i.e. if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred (Amendments)

IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations' - Clarification regarding changes in the method of disposal of an asset (Amendments)

IFRS 7 'Financial Instruments – Disclosures' - Disclosure requirements for servicing arrangements on continuing involvement in transferred financial assets (Amendments)

IFRS 10 - 'Consolidated Financial Statements', IFRS 12 - 'Disclosure of Interests in Other Entities' and IAS 28 (Revised 2011) - 'Investments in Associates and Joint Ventures' - Application of consolidation exception (Amendments)

IFRS 11 - 'Joint Arrangements' - Accounting for acquisitions of an interest in a joint operation (Amendments)

IFRS 13- Fair Value Measurement

### 3.3 Basis of measurement

These financial statements have been prepared under the historical cost convention except that investments classified as held for trading and available-for-sale are measured at fair values, excluding investment in associate which is carried using equity method and staff retirement benefit schemes that are stated at the present value of the obligation.

### 3.4 Accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. It also requires management to exercise judgment in application of its accounting policies. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

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The areas where various assumptions and estimates were significant to the Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

**a. Classification of investments**

*Held-for-trading*

In classifying investments as "held-for-trading" the Company has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements.

*Held-to-maturity*

In classifying investments as "held-to-maturity" the Company follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and having fixed maturity. In making this judgment, the Company evaluates its intention and ability to hold such investments till maturity.

*Available-for-sale*

The investments which are not classified as "held for trading" or "held to maturity" are classified as "available for

**c. Provision against non-performing advances and investments**

The Company regularly reviews its loan portfolio to assess the amount of non-performing advances, and provision required there-against. While assessing this requirement various factors including the delinquency in account, financial position of the borrower, forced sale value and requirements of the Prudential Regulations are considered.

The Company determines that available-for-sale and held-to-maturity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Company evaluates among other factors, the normal volatility in market price (in case of listed securities). In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

**d. Operating assets, residual value, depreciation and amortization**

Estimates with respect to residual values, useful lives and pattern of flow of economic benefits are based on the analysis of the management of the Company. Further, the Company reviews the value of assets for possible impairment on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charged and impairment.

**e. Employees retirement benefit plans**

The liabilities for employees retirement benefits are determined as per actuarial advice using the Projected Unit Credit Method. The actuarial advice involves assumptions about discount rates, expected rates of return on assets, future salary increases and future pension increases as disclosed in note 29. Changes in these assumptions in future years may affect the liability / asset under these plans in future years.

**3.5 Functional and presentation currency**

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements have been presented in Pakistani Rupee, which is the Company's functional and presentation currency.

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#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated:

##### 4.1 Bank balances

###### *Cash and cash equivalents*

It is carried in the balance sheet at cost and for the purpose of cash flow statement, it consist of cash in hand and balances with the State Bank of Pakistan (SBP) and other banks in current and deposit accounts.

###### *Cash in transit*

Collection in transit as on the reporting date received from the borrowers / partners at the branches is treated as cash in transit and included in the bank balances.

##### 4.2 Lending's to / borrowings from financial institutions

The Company enters into transactions of borrowings (repos) from and lending (reverse repos) to financial institutions at contracted rates for a specified period of time. These are recorded as under:

###### *Sale under repurchase obligations*

Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the statement of financial position and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings from financial institutions. The difference between sale and repurchase price is treated as mark-up/return/interest expense and is accrued over the term of the related repo agreement.

###### *Purchase under resale obligations*

Securities purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognized in the statement of financial position, as the Company does not obtain control over the securities. Amounts paid under these agreements are included in lending's to financial institutions. The difference between purchase and resale price is treated as mark-up/return/interest income and is accrued over the term of the related reverse repo

###### *Other lending's*

These are secured and unsecured lending's to financial institutions. These are stated net of provision. Mark-up on such lending's is charged to profit and loss account on time proportionate basis using effective interest rate method except for mark-up on impaired/delinquent lending's, which are recognized on receipt basis.

###### *Other borrowings*

These are recorded at the proceeds received. Mark-up on such borrowings is charged to the profit and loss account on time proportion basis using effective interest method.

##### 4.3 Revenue recognition

- Mark-up / return on regular advances, and investments and deposits is recognized on accrual time proportion basis.
- Mark -up / return on classified advances and investments is recognized on receipt basis.

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- Mark-up income on **Ghar Aasan Scheme** is recognized on the basis of share in rental income and share in appreciation in value of property.
- Mark-up income on housing finance under **Interest Bearing Scheme** is not recognized since July, 2000 pursuant to the decision of the Honorable Supreme Court of Pakistan.
- Income from sale of houses under **housing projects** is recognized using stage of completion of contract.
- **Dividend income**, except for dividend on investment in associate i.e. accounted for under equity method, is recognized when the right to receive the dividend is established.
- Gain / loss on sale of investments are recognized in the profit and loss account.

#### 4.4 Advances

##### *Housing finance advance*

Advances are stated net of general and specific provisions. The general and specific provisions are made in accordance with the requirements of the Prudential Regulations and other directives issued by the State Bank of Pakistan (SBP) and are charged to the profit and loss account.

Non-performing advances are written off only when all possible courses of action to achieve recovery have proved unsuccessful. The Company determines write-offs in accordance with the criteria prescribed by the SBP.

#### 4.5 Investments

Investments of the Company, other than investment in associate, are classified as held for trading, held-to-maturity and available for sale.

##### *Initial measurement*

All "regular way" purchases and sales of investments are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of investments that require delivery of assets within the time frame generally established by regulation or convention in the market place.

Investments are initially recognized at fair value, which in the case of investments other than held-for-trading, includes transaction costs associated with the investments.

##### *Subsequent measurement*

###### *(a) Held-for-trading*

These are measured at subsequent reporting dates at fair value. Gains and losses on re-measurement are included in the profit and loss account.

###### *(b) Held-to-maturity*

These are measured at amortized cost using the effective interest rate method, less any impairment loss recognized to reflect irrecoverable amounts.

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*(c) Available-for-sale*

Quoted-securities classified as available-for-sale investments are measured at subsequent reporting dates at fair value. Any surplus / deficit arising thereon is kept in a separate account as shown in the statement of financial position below equity and charged to the profit and loss account when actually realized upon disposal or when the investment is considered to be impaired.

Unquoted equity securities are valued at the lower of cost and break-up value. A decline in the carrying value is charged to the profit and loss account. The break-up value of these equity securities is calculated with reference to the net assets of the investee company as per the latest available audited financial statements. Investments in other unquoted securities are valued at cost less impairment losses.

Provision for diminution in the value of securities (except term finance certificates and sukus) is made for impairment, if any. Provision for diminution in the value of term finance certificates is made as per the aging criteria prescribed by the Prudential Regulations issued by the SBP.

*(d) Investment in associate*

Investment in associate, where the company has significant influence, is accounted for using equity method of accounting wherein the Company's share of underlying net assets of the investee company is recognized as the carrying amount of such investment. Differences between the amount previously recognized and the amount calculated at each year end is recognized in the profit and loss account as share of profit or loss of associate. Any distribution received out of such profits is credited to the carrying amount of investment in associated undertaking.

Gains and losses on disposal of investments are dealt with through the profit and loss account in the year in which they arise.

The carrying values of investments are reviewed for impairment at each balance sheet date. Where any such indications exist that the carrying values exceed the estimated recoverable amounts, provision for impairment is made through the profit and loss account.

**4.6 Operating fixed assets**

*Property and equipment*

Property and equipment are stated at cost less accumulated depreciation and impairment losses (if any). Cost of property and equipment consists of historical cost, borrowing cost pertaining to erection / construction period of qualifying assets and other directly attributable costs of bringing the asset to working condition. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items of property and equipment.

Depreciation on property and equipment is charged to income using the 'Straight Line Method' over the useful life of the asset at the rates mentioned in note 10.2. The residual values, useful lives and depreciation method are reviewed and adjusted, if appropriate, at each reported date. Depreciation charge commences from the month when the asset is available for use and continues till the month the asset is discontinued either through disposal or retirement.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account when

Any gain or loss on disposal of the assets is included in the profit and loss account in the year of disposal.

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### *Intangibles*

Intangible assets having finite useful life are stated at cost less accumulated amortization and impairment losses, if any. Intangible assets comprise of cost of computer software and patents, which are amortized using the 'Straight Line Method' over their useful lives as stated in note 10.3 Amortization is charged from the month of acquisition and up to the month of deletion. The useful lives and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Costs associated with maintaining computer software are recognized as an expense when incurred.

### *Capital work-in-progress*

Capital work-in-progress is stated at cost accumulated up to the reporting date and represents expenditure incurred on property and equipment in the course of construction / development. These expenditure are transferred to relevant category of property and equipment as and when the assets become available for use.

### *Impairment of non-financial assets*

The carrying amount of assets are reviewed at each reporting date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The recoverable amount is higher of an asset's fair value less cost to sell and value in use. The resulting impairment loss is taken to profit and loss account.

A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit and loss account.

## 4.7 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognized in the profit and loss account except to the extent that it relates to items recognized directly in equity or in other comprehensive income.

### *Current*

Provision for current taxation is based on taxable income at the current rate of tax after taking into account applicable tax credits, rebates and exemptions available, if any. The charge for current tax also includes adjustments, where considered necessary, relating to prior years arising from assessments made during the year.

### *Deferred*

Deferred tax is recognized using the liability method on all temporary differences, at the reporting date between the tax base of assets and liabilities and their carrying amounts for the financial reporting purposes. Deferred tax is calculated at the tax rates that are expected to apply when the differences are expected to reverse, based on the tax rates that have been enacted or substantially enacted at the reporting date.

Deferred tax liability is generally recognized for all taxable temporary differences. Deferred tax assets is recognized to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

The carrying amount of deferred tax asset is reviewed at each reported date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow whole or part of the asset to be recovered.

Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to equity, if any, in that case it is included in equity.

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4.8 Employee benefits

a. Defined benefit plan

Pension Fund

The Company operates an approved funded pension scheme for all its employees who have been in full time employment for at least 10 years. The scheme provides pension based on the employees' last drawn pensionable salary. Contributions are made to the scheme on the basis of actuarial recommendation.

Post retirement medical benefits

The Company provides post retirement medical facility to an employee in the following events:

- Retirement
- Early retirement from service
- Death/disability during or after service

The Company's post retirement medical benefits' structure is as follows:

<b>Executives / officers their spouse and dependent children</b>	<b>Entitlement</b>
- for hospitalization	One gross pension
- for consultation/pathological test etc.	One gross pension
- for cost of medicine	One gross pension
<b>Clerical staff</b>	<b>Entitlement</b>
- for hospitalization	One gross pension
- for consultation/pathological test etc.	One gross pension
- for cost of medicine	Two gross pension
<b>Non-clerical staff</b>	<b>Entitlement</b>
- for hospitalization	One and half gross pension
- for consultation/pathological test etc.	One and half gross pension
- for cost of medicine	Three gross pension

The actuarial gains / losses on re-measurement of defined benefit obligations are recognized in the other comprehensive income.

b. Defined contribution plan

The Company also operates an approved non-contributory Provident Fund scheme for all its employees. Contributions are made to the Fund by the employees at the rate of 12% of their basic salaries in accordance with the Fund's rules.

c. Employees' compensated absences

Employees of the Company are entitled to carry forward and accumulate their unveiled leaves. The rules of the leave encashment scheme state that the employee shall be entitled to get 50% of his balance subject to maximum of 180 days i.e. he is allowed to accumulate his balance upto 365 days. The employees can avail their leave balance in excess of 365 days at any time as the excess balance will not be encashed at retirement and will be lapsed. The Company provides for employees compensated absences on the basis of actuarial valuation in accordance with the requirements of IAS-19. Actuarial valuation of the scheme is carried out every year and the latest valuation was carried out at December 31, 2016.

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**d. Accounting policy - defined benefit plan**

Actuarial gains and losses are recognized in other comprehensive income (OCI) in the periods in which they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements, and net interest income (expense). All other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the profit and loss account.

**4.9 Foreign currency transactions and translations**

Monetary assets and liabilities in foreign currency are translated into Rupees at the applicable rate of exchange prevailing at the reporting date. Foreign currency transactions during the year are translated into Pakistani Rupee applying the exchange rate at the date of respective transactions. Gains and losses on translation are included in profit and loss account currently.

**4.10 Financial instruments**

*Financial assets and liabilities*

Financial instruments carried on the statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances, certain receivables, borrowings from financial institutions, deposits and certain other liabilities. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them. Financial assets are de-recognized when the contractual right to future cash flows from the asset expire or is transferred along with the risk and reward of the asset. Financial liabilities are de-recognized when obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on de-recognition of the financial assets and liabilities is recognized in the profit and loss account of the current period.

*Off setting*

Financial assets and financial liabilities are only offset and the net amount is reported in the financial statements when there is a legally enforceable right to set-off the recognized amount and the Company intends either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

**4.11 Provisions**

Provisions are recognized when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

**4.12 Borrowing costs**

Borrowing costs specific to a significant addition of a project during its construction / erection period is capitalized. Other borrowing costs are charged to the profit and loss account as and when incurred.

**4.13 Earnings per share**

The Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss, as the case may be, attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

**4.14 Dividends and appropriation to reserves**

Dividend and appropriation to reserves are recognized in the year in which these are approved, except appropriations required by the law, which are recorded in the period to which they pertain.

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4.15 Demand charges

Demand charges (penalties) on late payment by the partners are credited to 'Deferred Credit' account. This amount is utilized for charity purposes after netting of recovery charges as approved by the Board.

	Note	2017 —— (Rupees in '000) ——	2016
<b>5. CASH AND BALANCES WITH TREASURY BANKS</b>			
<b>State Bank of Pakistan</b>			
Local currency current account	5.1	53,462	121,300
<b>National Bank of Pakistan</b>			
Local currency deposit account	5.2	69	78
		<u>53,531</u>	<u>121,378</u>

5.1 This represents the amount required to be maintained by the Company in accordance with the SBP's regulations.

5.2 The bank account carry mark-up at rate 3.75% (2016: 4%) per annum.

6. BALANCES WITH OTHER BANKS

Local currency deposit accounts	6.1	271,582	400,310
Local currency term deposit receipt	6.2	500,000	250,000
		<u>771,582</u>	<u>650,310</u>

6.1 These bank accounts carry mark-up at rate ranging from 4% to 5.6% (2016: 4% to 6%) per annum.

6.2 These term deposit receipts carry mark-up at rate 6.50% (2016:6.50%) per annum and will be mature in 31 days.

	Note	2017 —— (Rupees in '000) ——	2016
<b>7. LENDINGS TO FINANCIAL INSTITUTIONS</b>			
Letters of placement	7.1	300,000	-
Repurchase agreement lending (Reverse Repo)	7.2	551,542	400,188
		<u>851,542</u>	<u>400,188</u>

7.1 Letters of placement

Pak Oman Investment Bank Limited (POIBL)	7.1.1	100,000	-
Pak Brunei Investment Company Limited (PBICL)	7.1.2	100,000	-
PAIR Investment Company Limited (PICL)	7.1.3	100,000	-
Trust Investment Bank Limited (TIBL)	7.1.4	5,909	5,909
First Dawood Investment Bank Limited (FDIBL)	7.1.5	56,266	57,381
		<u>362,175</u>	<u>63,290</u>
Less: Provision against letters of placement	7.1.6	(62,175)	(63,290)
		<u>300,000</u>	<u>-</u>

*NSA*

- 7.1.1 This represents the clean placement made on December 15, 2017 for a period of 90 days at the mark-up rate of 6.15% per annum.
- 7.1.2 This represents the clean placement made on December 15, 2017 for a period of 90 days at the mark-up rate of 6.10% per annum
- 7.1.3 This represents the clean placement made on November 22, 2017 for a period of 56 days at the mark-up rate of 6.10% per annum
- 7.1.4 This represents clean placement made on November 17, 2008 for a period of 14 days at the mark-up rate of 28% per annum. The transaction remained unsettled at maturity and rescheduling has been made twice. Mark-up accrued up to February 15, 2012 has been received. The Company filed a suit in the Banking Court for the recovery of outstanding principal along with mark-up. The Banking Court decreed the case in favor of the Company on October 12, 2015. Execution application has been filed by the Company with notice issued to TIBL for attachment of assets of TIBL. However, on prudent basis, Company has maintained 100% provision against outstanding receivable.
- 7.1.5 This represents clean placement made on September 12, 2008 for a period of 94 days at the mark-up rate of 17% per annum. The transaction remained unsettled at maturity and consequently the Company filed a suit in the Sindh High Court for the recovery of outstanding principal. However, the Company on prudent basis has maintained 100% provision against outstanding receivable amount in its books of accounts. The SHC decreed the case in favor of the Company on November 05, 2010. FDIBL has filed an appeal against the judgement of SHC in the Supreme Court of Pakistan, and the decision is pending. During the year, a sum of Rs. 1.114 million has been recovered.

	Note	2017 —— (Rupees in '000) ——	2016 —— (Rupees in '000) ——
<b>7.1.6 Particulars of provision</b>			
Opening balance		63,290	80,909
Provision made during the year		-	-
Provision reversed during the year		(1,114)	(17,619)
Closing balance		<u>62,175</u>	<u>63,290</u>
<b>7.2 Repurchase agreement lending (Reverse Repo)</b>			
Pair Investment Company Limited		300,840	-
Pak Libya Holding Company (Pvt) Limited		250,702	-
Pak Oman Investment Company Limited		-	400,188
	7.2.2	<u>551,542</u>	<u>400,188</u>
<b>7.2.1 Particulars of lendings</b>			
In local currency		<u>551,542</u>	<u>400,188</u>

7.2.2 This reverse repo carry mark-up at rate of 6.03% per annum.

*PM*



	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>8.2 Investments by segments</b>			
<b>Government securities</b>			
Market Treasury Bills	8.2.1	6,124,240	6,485,165
Pakistan Investment Bonds	8.2.2	302,839	307,083
<b>Fully paid-up ordinary shares</b>			
Unlisted Company	8.2.3	7,175	500
<b>Term finance certificates, debentures, bonds and participation term certificates</b>			
Unlisted Sukuk Bonds	8.3	26,240	26,240
<b>Other investments</b>			
Term Deposit Receipts	8.4	2,344	2,344
Certificates of Investment	8.5	45,000	67,500
<b>Investment in an associate</b>			
Takaful Pakistan Limited (TPL)	8.7.1	51,241	50,478
		6,559,079	6,939,310
Less: Provision for diminution in value of investment	8.8	(71,740)	(96,584)
<b>Investments (net of provisions)</b>		6,487,339	6,842,726
Surplus/(deficit) on remeasurement of available-for-sale securities	15.	2,174	(1,686)
<b>Total investments</b>		6,489,513	6,841,040

8.2.1 These carry yield at rates ranging from 5.99% to 6.039% (2016: 5.79 % to 6.19%).

8.2.2 These carry mark-up (coupon rate) at rates ranging from 8.75% to 9.25% (2016: 8.75% to 9.25%).

	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>8.2.3 Unlisted ordinary shares</b>			
Resource and Engineering Management Corporation Limited	8.2.3.1	500	500
Pakistan Mortgage Refinance Company Limited	8.2.3.2	6,675	-
		7,175	500

8.2.3.1 This represent investment in 66,125 ordinary shares of Rs.10 each in Resource and Engineering Management Corporation Limited. Full provision has been made against this investment.

8.2.3.2 This represents payment made for ordinary shares subscription against commitment to take shares for Rs.200 million of newly formed Pakistan Mortgage Refinance Company Limited. 667,500 shares transferred to the Company on February 13, 2017. The investment is carried at cost.

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8.3 Particulars of investment in sukuk bonds

Name of issuer	Note	Rating	Mark-up rate	Total nominal value	
				2017	2016

----- (Rupees in '000) -----

Eden Housing Limited (EH)	8.3.1	Unrated	3 months KIBOR plus 3%	26,240	26,240
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40,000 certificates

Outstanding face value:

Rs. 656 each

Maturity date: June 29, 2014

Chief Executive Officer:

Mr. Muhammad Amjad

- 8.3.1 As per the original terms of repayment, these sukuk bonds were to be repaid in eight equal semi-annual installments starting from June 2009 till December 2012 along with mark-up of six months KIBOR plus 2.50%.

Eden Housing Limited (EHL) paid two installments of Rs. 25 million each and then defaulted the repayment. On June 30, 2010, EHL entered into a restructuring arrangement according to which outstanding principal of Rs. 150 million to be repaid on quarterly basis along with mark-up of KIBOR plus 2.5% and 3% for the first three years and fourth year, respectively. EHL defaulted for the two coupon mark-up due on March 29, 2014 and June 6, 2014 of Rs. 13.120 million each. However, on prudent basis, the Company has maintained full provision of the outstanding principal amount.

- 8.4 This represents investment in term deposit receipts (TDRs) of Asset Investment Bank Limited (AIBL) for Rs.10 million on Sept 9, 1996 for one year. Up till May 20, 1999 AIBL have paid Rs. 7.656 million and remaining principal amount of Rs. 2.344 million is outstanding. Hence in January 2002, recovery suit was filed in Banking Court Karachi. Full provision had been made against these TDRs in previous years. However, subsequent to year end on January 18, 2018, the company has received 41,591 shares of MCB @ Rs 229.46 which amounts to 9.603 million. It includes the principal amount of Rs 2.344 million and mark up of Rs 7.259 million. Therefore, the provision has been reversed.

- 8.5 This represents investment in certificates of investment (COIs) of Rs. 200 million for three years and Rs. 25 million for three months in 1996 and 1998 respectively. Bankers Equity Limited (BEL) defaulted the repayment and went under liquidation on April 18, 2001, hence claims of BEL were placed before Sindh High Court (SHC). However, the Company on prudent basis had maintained 100% provision against outstanding principal amount. The Company has received Rs. 22.5 million during the year where as a cumulative sum of Rs. 180 million (80%) has been received uptill December 31, 2017 against invested amount, on the directive of SHC.

	2017		2016	
	--- (Rupees in '000) ---		--- (Rupees in '000) ---	
	Amount	Rating	Amount	Rating
8.6 Quality of available-for-sale securities - (at market value)				
Market Treasury Bills	6,123,234	Sovereign	6,478,964	Sovereign
Pakistan Investment Bonds (PIBs)	306,019	Sovereign	311,598	Sovereign
Unlisted Ordinary Shares				
Resource and Engineering Management Corporation Limited (fully provided)	-	Unrated	-	Unrated
Pakistan Mortgage Refinance Company	-	Unrated	-	Unrated
	<u>6,429,253</u>		<u>6,790,562</u>	

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2017                      2016  
 -- (Rupees in '000) --

8.7 Investment in an associate - Takaful Pakistan Limited

Place of incorporation              Pakistan  
 Principal business                      Takaful

Number of shares held	8,699,500	8,699,500
Cost of investment - Rupees in '000	87,000	87,000
Assets - Rupees in '000	436,118	559,313
Liabilities - Rupees in '000	239,818	379,278
Net contribution revenue - Rupees in '000	137,693	239,063
Profit after tax - Rupees in '000	2,633	21,198
Percentage of investment	29%	29%
Break up value per share - Rupees	6.54	6.00
Earnings per share - basic and diluted	0.09	0.71
Latest available financial statements	Dec 31, 2017	Dec 31, 2016
Name of Chief Executive	Dr. Syed Tariq Husain (CEO)	Dr. Syed Tariq Husain (CEO)

2017                      2016  
 -- (Rupees in '000) --

8.7.1 Carrying value of investment in an associate under equity method

Carrying value of investment at beginning of the year	50,478	44,331
Share of profit before taxation from an associate	1,430	6,986
Share of taxation from associate	(667)	(839)
Carrying value of investment at end of the year	<u>51,241</u>	<u>50,478</u>

8.8 Particulars of provision

Balance at beginning of the year	96,584	96,584
Charge for the year	-	-
Reversal during the year	(24,844)	-
Balance at end of the year	<u>71,740</u>	<u>96,584</u>

8.9 Particulars of provision in respect of types and segment

Available-for-sale securities

Unlisted ordinary shares - Resource and Engineering Management Corporation Limited	500	500
--	-----	-----

Held-to-maturity securities

Unlisted sukuks bonds - Eden Housing Limited	26,240	26,240
Term deposit receipts - Asset Investment Bank Limited	-	2,344
Certificates of investment - Bankers Equity Limited	45,000	67,500
	<u>71,740</u>	<u>96,584</u>

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9	ADVANCES - NET	Note	2017 -- (Rupees in '000) --	2016
	<b>In Pakistan - local currency</b>			
	Rental Sharing Schemes	9.2	1,576,963	1,648,634
	Interest Bearing Schemes	9.3	103,714	106,913
	Ghar Aasan Scheme	9.4	2,468,170	3,093,853
	Gwadar Employees Co-operative Housing Society (GECHS)	9.5	11,268	11,369
	Shandar Ghar Scheme	9.6	480,286	547,132
	Unearned income		(288,614)	(319,564)
			191,672	227,568
	Financing facility for Small Builders	9.7	1,990	2,207
	Ghar Aasan Flexi Scheme	9.8	10,065,232	10,326,665
	Bisma & Saima Projects	9.9	40,944	50,443
	New Small Builders Scheme	9.10	60,255	86,875
	Housing finance to employees	9.11	337,003	447,253
	Partners' death claims	9.12	-	(110,199)
	Transitory district bank accounts - net	9.13	45,043	33,707
	Advances - gross		14,902,254	15,925,288
	<b>Provision for non-performing advances</b>			
	<b>Specific provision</b>			
	Rental Sharing Schemes	9.2	1,509,898	1,608,105
	Interest Bearing Schemes	9.3	103,714	106,913
	Ghar Aasan Scheme	9.4	956,865	1,443,525
	Gwadar Employees Co-operative Housing Society	9.5	11,268	11,369
	Shandar Ghar Scheme	9.6	159,915	183,323
	Financing facility for Small Builders	9.7	1,990	2,207
	Ghar Aasan Flexi Scheme	9.8	567,690	598,478
	Housing finance to employees	9.11	5,550	5,550
			3,316,890	3,959,470
	General provision	9.14	135,967	148,889
			(3,452,857)	(4,108,359)
	Advances - net of provision		11,449,397	11,816,929
9.1	<b>Particulars of advances (gross)</b>			
	Short term (up to one year)		3,146,503	3,153,074
	Long term (over one year)		11,755,751	12,772,214
			14,902,254	15,925,288

9.2 This represents advances under Profit & Loss Sharing Scheme, Simplified Scheme, New Simplified Scheme (NSS), Gothabad Scheme and loan to Precast Industries (Pvt.) Limited. No additional disbursement of advance under these schemes has been made since 2000. Advances under NSS have been provided upto 93% (December 31, 2016: 98%) of the gross advance whereas advances under rest of the schemes are fully provided.

9.3 No new disbursement has been made under this scheme since the year 1979. In pursuance to the decision of the Honorable Supreme Court of Pakistan, the Company has not accrued interest on these advances since July 01, 2000. All advances under this category have been classified as "Loss" and fully provided.

9.4 This scheme was based on Diminishing Musharaka for construction, purchase of houses and replacement of existing housing advance obtained by applicants from another financial institutions - Balance Transfer Facility (BTF) with maximum financing limit of Rs. 7.5 million. This advance is repayable by the partners in 36 to 240 monthly installments. The net annual rental income is 5% of the total assessed cost of the

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house, subject to upward revision of annual rent on cumulative basis at 25% after every 3 years. For disbursements after May 26, 2008, constant net annual rental income of 15.5% is charged on daily product basis on the value of outstanding units. In addition, the Company shares appreciation in the value of the house at rates ranging between 2.5% to 12.5% per annum assessed for various localities. New disbursement under this scheme has been discontinued from February 11, 2009. Provision has been made in accordance with the prudential regulations.

During the year management has introduced the Ghar Asaan Incentive Scheme after approval of the Board of Directors (BoD) in their meeting held on May 02, 2017. Under the scheme, appreciation rate, as explained above, was replaced with fixed rental charge at the rate of 10% with equal monthly instalments since from inception of advance. Under the scheme, customers who have opted the facility may settle/regularise their advances after payment of due amounts based on revised terms. The scheme was initially offered uptill 30 September 2017 which has been extended to June 30, 2018 by BoD. Out of 20,000 customers, 2,203 customers have availed the scheme out of which 1,318 customers have settled their advances and 885 customers have regularised their advances.

- 9.5 As per the arrangement Gwadar Employees' Co-operative Housing Society (GECHS) is required to adjust the principal amount of advance of Rs. 47.50 million within thirty three months from December 26, 2006 through transfer of balance in each individual case of the allottees of house under Ghar Aasan Scheme and under Ghar Aasan Flexi Scheme after completion and handing over possession of houses. Until the transfer of advances to individuals, GECHS shall pay profit @ 13% per annum. Upto December 31, 2017, advances of Rs. Nil (2016: 36.1 million) were transferred to individual cases.

Final profit and loss sharing will be subject to final settlement of accounts which shall be made within three months of the completion of the project which will be audited by the person authorized by the Company. The advance is secured against mortgage of land. However, the Company has made provision of full amount on prudent basis.

- 9.6 Advances under Shandar Ghar Scheme for renovation of houses only with maximum financing limit of Rs. 2.5 million are based on Murabaha approved by the Board of Directors on January 20, 2004. The advance is repayable by the partners in 12 to 120 monthly installments. The Murahaba profit varies from 8% to 13.5% (2016: 8% to 13.5%) per annum. New disbursement under this scheme has been discontinued from February 11, 2009. Provision has been made in accordance with the prudential regulations.

- 9.7 Advances under 'Finance facility for Small Builders' for construction of individual houses and apartments for sale to the general public with maximum financing limit of Rs. 7.5 million is based on Musharaka financing approved by the Board of Directors in August 2007. This advance is for a period of 12 to 18 months, extendable for further 3 months, to be repaid at the end of the tenure along with the profit ranging from 13% to 18% (2016 : 13% to 18%) per annum, or is transferable to the buyer of the house/apartment under Ghar Aasan Scheme. New disbursement under this scheme has been discontinued from November 17, 2009. Provision has been made in accordance with the prudential

- 9.8 Advances under Ghar Aasan Flexi Scheme for construction, renovation and purchase of house and replacement of existing housing facility – Balance Transfer Facilities (BTF) with maximum financing limit of Rs.10 million is based on Diminishing Musharaka. This advance is repayable by the partners in 36 to 240 monthly installments. The rental income for salaried person and business person is one year KIBOR with a spread of 3.25% and 3.5% (2016: 3.25% and 3.5%) respectively per annum.

There are two installment plans under this scheme; variable installment plan and fixed investment plan. New disbursement under variable installment plan has been discontinued effective from July 27, 2009. Provision has been made in accordance with the prudential regulations.

- 9.9 Advances under 'Bisma and Saima Project' for construction of individual houses and apartments with maximum financing limit of Rs. 10 million is based on Musharaka financing. This advance is for a period 12 to 18 months and profit is calculated on the basis of 2 years fixed KIBOR rate. The payment of installments is commenced from the next month of the completion of construction of houses and apartments. Provision has been made in accordance with the prudential regulations.

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9.10 This Scheme was introduced to facilitate the small contractors / individuals who are in business of selling and / or building houses and / or flats. Maximum financing limit is Rs. 10 million with the tenure of 12 to 24 months. Provision has been made in accordance with the prudential regulations.

9.11 Housing advance is given to employees as per the terms of employment for purchase of land, renovation or construction of houses, at 3% (2016: 3%) rate. Provision has been made in accordance with the prudential regulations.

9.12 This represents the insurance claims received from State Life Insurance Corporation of Pakistan (SLICP) on behalf of the partners' passed away. Subsequently this will be paid to respective partners' heirs.

9.13 This net balance mainly includes unrepresented cheques of disbursements and identified collections in bank accounts at district and zonal offices.

9.14 General provision against advances has been determined in accordance with the requirements of Prudential Regulations (HF-9) issued by the State Bank of Pakistan on regular portfolio of consumer financing.

9.15 Advances include Rs. 6,666 million (2016: Rs. 6,736 million) which have been placed under non-performing status as detailed below:

Category of Classification	2017			2016		
	Classified Advances Domestic	Total Overseas	Provision Required Domestic	Total Overseas	Provision Held Domestic	Total Overseas
Other Assets Especially Mentioned (OAEM)	927,205	-	179,232	-	179,232	-
Substandard	908,348	-	235,552	-	235,552	-
Doubtful	1,067,365	-	2,902,106	-	2,902,106	-
Loss	3,763,538	-	3,316,890	-	3,316,890	-
General provision	6,666,456	-	135,967	-	135,967	-
	6,666,456	-	3,452,857	-	3,452,857	-

Category of Classification	2017			2016		
	Classified Advances Domestic	Total Overseas	Provision Required Domestic	Total Overseas	Provision Held Domestic	Total Overseas
Other Assets Especially Mentioned (OAEM)	1,158,209	-	217,679	-	217,679	-
Substandard	1,032,307	-	206,596	-	206,596	-
Doubtful	731,769	-	3,535,195	-	3,535,195	-
Loss	3,813,414	-	3,959,470	-	3,959,470	-
General provision	6,735,699	-	148,889	-	148,889	-
	6,735,699	-	4,108,359	-	4,108,359	-

9.16.1 Particulars of provision against non-performing advances

	2017		2016	
	Specific	General Rupees in '000	Specific	General Rupees in '000
Balance at beginning of the year	3,959,470	148,889	3,088,546	150,745
Charge for the year	395,220	-	997,523	-
Reversal during the year	(1,037,800)	(12,922)	(126,599)	(1,856)
	(642,580)	(12,922)	870,924	(1,856)
Balance at end of the year	3,316,890	135,967	3,959,470	148,889
		3,452,857		4,108,359
				3,239,291
				997,523
				(128,455)
				869,068
				4,108,359

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9.16.2 Non-performing advances are classified and disclosed in substandard, doubtful and loss category based on number of installments outstanding from the customers. The management is of the view that this is the appropriate method for ascertaining classification of advances.

9.16.3 The SBP vide BSD Circular no. 10 of 2009 dated October 20, 2009 had allowed banks/DFIs to avail benefit of forced sales value of collaterals mortgaged with them while determining provisioning requirement against non-performing financing. Further, SBP vide BSD Circular no.1 of 2011 dated October 21, 2011 made certain amendments in the Prudential Regulations for Consumer Financing with respect to allowing additional benefit of forced sales value (FSV) of mortgage properties held as collateral against housing finances. According to the said circular, the impact on profitability due to availing FSV benefit shall not be available for payment of cash dividend or stock dividend. As at December 31, 2017, had FSV benefit of IH&SMEFD Circular no. 03 of 2017 not been taken, profit for the year before taxation would have been increased by Rs. 272,748 million respectively.

9.17 **Particulars of loan / advances to employees**

Debts due by employees of the Company, or any of them either severally or jointly with any other persons:

	2017	2016
	— (Rupees in '000) —	
Balance at beginning of the year	549,328	614,353
Granted during the year	36,193	80,872
Repaid during the year	(190,635)	(145,897)
Balance at end of the year	<u>394,886</u>	<u>549,328</u>

9.18 There were no debts given to any companies or firms in which the directors of the Company are interested as directors or partners respectively, or in case of private companies, members during the year.

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Note: 2017 2016  
(Rupees in '000)

10. OPERATING FIXED ASSETS

Capital work-in-progress  
Property and equipment  
Intangible assets

10.1	4,579	225
10.2	287,449	314,218
10.3	687	1,018
	<u>292,715</u>	<u>315,461</u>

10.1 Capital work-in-progress

Civil works

10.1.2	4,579	225
--------	-------	-----

10.1.2 This represents the construction of wall in Lahore office and construction of office in Qasimabad.

10.2 Property and equipment

	Freehold land	Leasehold land	Office premises	Furniture and fixtures	Electrical installations	Office equipment	Computer equipment	Motor vehicles	Total
(Rupees in '000')									
<b>Year ended December 31, 2017</b>									
Opening net book value	6,075	5,673	257,604	15,462	4,605	9,922	8,782	6,095	314,218
Additions	-	-	1,938	-	57	1,114	1,671	-	4,780
Disposals			(60)	(27)		(1,121)	(5,007)	(3,441)	(9,656)
Cost			26	27		968	5,006	3,441	9,468
Depreciation			(34)	-	-	(153)	(1)	-	(188)
Depreciation charge	-	-	(15,373)	(5,948)	(1,780)	(2,326)	(4,323)	(1,611)	(31,361)
Closing net book value	<u>6,075</u>	<u>5,673</u>	<u>244,135</u>	<u>9,514</u>	<u>2,882</u>	<u>8,557</u>	<u>6,129</u>	<u>4,484</u>	<u>287,449</u>
<b>As at December 31, 2017</b>									
Cost	6,075	5,673	357,525	82,766	42,640	54,482	102,015	54,780	705,956
Accumulated depreciation	-	-	(113,390)	(73,252)	(39,758)	(45,925)	(95,886)	(50,296)	(418,507)
Net book value	<u>6,075</u>	<u>5,673</u>	<u>244,135</u>	<u>9,514</u>	<u>2,882</u>	<u>8,557</u>	<u>6,129</u>	<u>4,484</u>	<u>287,449</u>
Annual rate of depreciation (%)	-	-	5	10	10	15 - 33.33	33.33	20	

	Freehold land	Freehold land	Office premises	Furniture and fixtures	Electrical installations	Office equipment	Computer equipment	Motor vehicles	Total
Freehold land									
<b>Year ended December 31, 2016</b>									
Opening net book value	5,702	5,938	306,037	22,909	6,519	7,106	60	4,999	359,270
Additions	-	-	-	200	-	5,483	10,416	2,824	18,923
Disposals	(154)	-	(1,691)	(17)	-	(83)	(275)	(3,219)	(5,439)
Cost	-	-	524	17	-	83	213	3,219	4,056
Depreciation	(154)	-	(1,167)	-	-	-	(62)	-	(1,383)
Adjustments in									
- cost*	527	(265)	(31,833)	-	-	(6)	1,093	115	(30,369)
- depreciation*	-	-	(1,810)	(12)	1	228	112	(147)	(1,628)
	<u>527</u>	<u>(265)</u>	<u>(33,643)</u>	<u>(12)</u>	<u>1</u>	<u>222</u>	<u>1,205</u>	<u>(32)</u>	<u>(31,997)</u>
Depreciation charge	-	-	(13,623)	(7,635)	(1,915)	(2,889)	(2,837)	(1,696)	(30,595)
Closing net book value	<u>6,075</u>	<u>5,673</u>	<u>257,604</u>	<u>15,462</u>	<u>4,605</u>	<u>9,922</u>	<u>8,782</u>	<u>6,095</u>	<u>314,218</u>
<b>As at December 31, 2016</b>									
Cost	6,705	5,673	355,647	82,793	42,583	54,489	105,351	58,221	710,832
Accumulated depreciation	-	-	(98,043)	(67,331)	(37,978)	(44,567)	(96,569)	(52,126)	(396,614)
Net book value	<u>6,705</u>	<u>5,673</u>	<u>257,604</u>	<u>15,462</u>	<u>4,605</u>	<u>9,922</u>	<u>8,782</u>	<u>6,095</u>	<u>314,218</u>

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10.2.1 Disposal of operating fixed assets

Particulars	Cost	Net book value	Sale proceeds	Gain/ (loss) on disposal	Mode of disposal	Particular of buyers
----- Rupees in '000 -----						
Items having cost less than one million rupees or book value less than two hundred and fifty thousand rupees						
Office premises	60	34	1	(33)	Auction	Vorson (Pvt) Limited
Furniture and fixtures	27	-	-	-	Auction	Vorson (Pvt) Limited
Computer equipment	5,007	1	92	91	Auction and Settlement	Various
Office equipment	994	122	9	(113)	Auction	Vorson (Pvt) Limited
Mobile phones	127	31	41	10	Settlement	Ex Employees
Motor vehicles	3,441	-	78	78	Settlement	Various
	<b>2017</b>	<b>9,656</b>	<b>188</b>	<b>221</b>	<b>33</b>	
	<b>2016</b>	<b>5,601</b>	<b>1,401</b>	<b>43,422</b>	<b>42,021</b>	

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	2017	2016
	—— (Rupees in '000) ——	
<b>12.3 Particulars of provision against other assets</b>		
Balance at beginning of the year	53,815	50,470
Charge for the year	-	3,345
Balance at end of the year	<u>53,815</u>	<u>53,815</u>

12.4 As directed vide SRO 499(1)/80 dated May 13, 1980 by Finance Division - Government of Pakistan, the Company (formerly HBFC) took over assets and liabilities of PRRFC. Further, as per the directive of the Government of Pakistan all assets and liabilities are shown distinctively as below, however the Company does not have any control over these assets and liabilities. Accordingly, these are not recorded in the books of account.

	2017	2016
	—— (Rupees in '000) ——	
<b>Pakistan Refugees Rehabilitation Finance Company assets</b>		
<b>Assets</b>		
Fixed assets	1	1
Cash and bank balances	518	518
Investments	253	253
Loans and advances	16,583	16,583
Inter-centre adjustment	2,432	2,432
Other receivables	1,992	1,992
Sundry debtors	200	200
Advances, deposits and prepayments	227	227
	<u>22,206</u>	<u>22,206</u>
Provision for doubtful debts	<u>(2,579)</u>	<u>(2,579)</u>
	<u>19,627</u>	<u>19,627</u>
<b>Liabilities</b>		
Sundry creditors	93	93
Accrued expenses	38	38
Return on capital	7,371	7,371
Other liabilities	129	129
	<u>7,631</u>	<u>7,631</u>
<b>Net assets</b>	<u>11,996</u>	<u>11,996</u>

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	Note	2017 — (Rupees in '000) —	2016
<b>13. OTHER LIABILITIES</b>			
Mark-up expense accrued in local currency			
Borrowings from the State Bank of Pakistan (SBP)	13.1	-	59
Retirement and other service benefits	29.	3,422,777	4,181,753
Payable against voluntary retirement schemes		-	517,648
Deferred credits	13.2	1,711,542	1,699,717
Accrued expenses		38,501	66,001
Insurance premium	13.3	53,952	58,069
Advance rent received		5,600	39,200
Refundable to customers against advances		12,781	8,167
Security deposits		5,600	5,942
Application fee - Gwadar Project		3,872	3,872
Retention money		596	1,069
Reimbursement of claims by Government of Pakistan		579	579
Agents' deposit money		185	185
Sindh Workers' Welfare Fund		41,016	-
Others		3,970	5,168
		<u>5,300,971</u>	<u>6,587,429</u>
<b>13.1 Mark-up expense accrued in local currency</b>			
<b>    Borrowings from the State Bank of Pakistan (SBP)</b>			
Balance at beginning of the year		59	4,053,741
Add: Mark-up accrued on SBP credit lines		-	1,068,019
		<u>59</u>	<u>5,121,760</u>
Less: Transferred to "conversion of liabilities into - share capital" account		-	(5,121,701)
Less: Paid in cash		(59)	
Balance at end of the year		<u>-</u>	<u>59</u>
<b>13.2 Deferred credits</b>			
Balance at beginning of the year		1,699,717	1,596,859
Demand charges - net of recovery expenses		11,825	23,494
Profit received on investment from deferred credits		-	79,364
Balance at end of the year	13.2.1	<u>1,711,542</u>	<u>1,699,717</u>

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	Note	2017 — (Rupees in '000) —	2016
13.2.1 Deferred credit balance at end of the year comprises of:			
Demand charges - net of recovery expenses	13.2.2 & 13.2.3	592,237	580,412
Profit/commission received from State Life Insurance Corporation - net of death claims	13.2.4	208,562	208,562
Provision against insurance receivable from partners		(260,817)	(260,817)
		(52,255)	(52,255)
Unidentifiable insurance premium contribution received from borrowers / partners during prior years	13.2.5	52,503	52,503
Property insurance		(12,495)	(12,495)
		40,008	40,008
Income from investments from deferred credit balance	13.2.6	1,236,552	1,236,552
		1,816,542	1,804,717
Donations	13.2.7	(105,000)	(105,000)
		1,711,542	1,699,717

**13.2.2 Demand charges - net of recovery expenses**

Demand charges recovered		699,237	687,412
Less: Recovery charges paid			
Balance at beginning of the year		(107,000)	(107,384)
During the year		-	384
		(107,000)	(107,000)
Balance at end of the year		592,237	580,412

13.2.3 This represents demand charges recovered after June 30, 2000 net of recovery expenses, transferred to this account in accordance with the requirement of section 24(20)(d) of the House Building Finance Corporation (HBFC) Act, 1952 as amended by the HBFC (Amendment) Ordinance, 2001. The Board of Directors has approved that this amount will be used for meeting direct recovery expenses. The Company requested the SBP to provide approval for change in accounting treatment vide letter no. HBFC/HOK/2016 dated August 2016. In response, the SBP vide its letter no. BPRD/BRP/2017-7658 dated March 29, 2017 did not grant the approval for change in accounting treatment. Accordingly, the deferred credit balance has been stated as it is in last year.

13.2.4 According to the agreement with SLIC, death claims lodged after the profit / commission distribution will be adjusted by the Company through profit / commission charged to deferred credit account.

13.2.5 This represents amount received in prior years' on account of Group Insurance Premium from individual borrowers / partners on account of rate differences. As at December 31, 2000 these amounts were pending allocation to individual partners / borrowers. Due to non-availability of the relevant records, these amounts have been transferred to this account after approval of the Board of Directors of the Company and will be used for relief of widows, orphans and incapacitated partners which are not covered by any other relief package or group insurance policy.

13.2.6 This represents income from investments allocation against the income earned up to the current year by the Company in respect of the items reflected in the deferred credit account using average yield.

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13.2.7 In 2012 donation of Rs. 2.5 million were paid to IBA Endowment Fund, in 2011 Rs. 2.5 million was paid to Sindh Institute of Urology and Transplantation (SIUT) and in 2010, Rs. 100 million were donated to Prime Minister Flood Relief Fund.

13.3 Monthly insurance premium is payable to State Life Insurance Corporation of Pakistan (SLICP) against the insurance of outstanding dues from the partners in case of their death or total disablement and insurance premium payable to Takaful Pakistan Limited against insurance of mortgage property. The amount of these premiums are recoverable from partners in their monthly installments.

#### 14. SHARE CAPITAL

##### 14.1 Authorized Capital

2017	2016	Note	2017	2016
Number of Shares			(Rupees in '000)	
2,000,000,000	2,000,000,000	Ordinary shares of Rs. 10/- each	20,000,000	20,000,000

##### 14.2 Issued, subscribed and paid up capital

		Rupees in 000	
Ordinary shares of Rs 10 each:			
6	6	-	-
300,000,000	300,000,000	- Fully paid in cash	3,000,000
100,000	100,000	- Issued for consideration other than cash	3,000,000
		- Shares issued for consideration in cash	1,000
Issue of ordinary shares of Rs. 10 each			
1,636,400,000	-	-against cash	16,364,000
1,936,500,006	300,100,006		19,365,000
Pattern of share holdings:			
187,562,506	187,562,506	- Federal Government	1,875,625
1,748,937,500	112,537,500	- State Bank of Pakistan	17,489,375
1,936,500,006	300,100,006		19,365,000

14.2.1 The MoF vide its letter no. F.No.1(3) IF-II/2016-1122 dated January 09, 2017 has approved the conversion of the SBP Credit Lines of Rs. 11,242 million along with outstanding mark-up of Rs. 5,122 million upto December 31, 2016 into ordinary shares of the Company at par value (Rs. 10 per share) . Shareholders' also approved the same in its Annual General Meeting held on March 31, 2017. During the period, the amount have been converted into ordinary share capital.

#### 15. SURPLUS /(DEFICIT) ON REVALUATION OF ASSETS

##### Available-for-sale securities

	2017	2016
	(Rupees in '000)	
Market Treasury Bills	(1,006)	(6,201)
Pakistan Investment Bonds (PIBs)	3,180	4,515
	2,174	(1,686)

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	Note	2017 —— (Rupees in '000) ——	2016
<b>16. CONTINGENCIES AND COMMITMENTS</b>			
<b>16.1 Contingencies</b>			
Claims not acknowledged as debt			
SMS Courier (Pvt) Limited (SMSCPL)	16.1.1	39,890	39,890
Liaquat National Hospital	16.1.2	8,100	8,100
		<u>47,990</u>	<u>47,990</u>

16.1.1 In the year 1995, the Company entered into an agreement with SMS Courier (Pvt) Limited (SMSCPL), a courier service company. Subsequently, due to unsatisfactory service, the Company terminated the agreement with SMSCPL. SMSCPL claimed indemnity of loss for Rs. 39.89 million and filed a suit for recovery from the Company which is pending for adjudication in Honorable Sindh High Court. The legal advisor of the Company is of the opinion that no economic outflow is expected in this respect.

16.1.2 In the year 2008, the Company entered into an agreement with Liaquat National Hospital (LNH) in Karachi for providing medical facilities/treatments to employees of the Company and their dependents. LNH lodged a claim of Rs. 8.1 million against the Company which include bills of the individuals who were not referred by the Company to LNH, as these were neither the Company's employees nor their dependents. Currently, the case is pending for adjudication in Honorable Sindh High Court. The legal advisor of the Company is of the opinion that no economic outflow is expected.

For tax contingency refer note 25.2

	Note	2017 —— (Rupees in '000) ——	2016
<b>16.2 Commitments</b>			
Loans sanctioned but not disbursed		140,435	372,545
Equity investment to be made in			
Pakistan Mortgage Refinance Company Limited	12.2	193,325	193,325
Land to be purchased for Gwadar Housing Projects	12.1	149,725	146,355
Land to be purchased for Gwadar Office		9,750	9,750
Construction to be made on building in Lahore		-	2,025
Model Town Lahore Project		29,490	-
Hyderabad Project		5,308	-
Peshawar Office Building Project		10,485	-
Other Commitments		1,578	-
Rental to be due under lease agreements in respect of vehicles			
Not later than one year		-	252
Later than one year but not later than five years		-	-

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17. RENTAL/MARK-UP/RETURN/INTEREST INCOME	Note	2017	2016
		----- (Rupees in '000) -----	
On advance to:			
Customers	17.1	1,823,950	2,108,532
Employees		11,274	7,382
On investment in securities:			
Available-for-sale	17.2	399,675	458,266
Held-to-maturity		-	218
On lending to financial institutions:			
Letters of placement		5,573	1,912
Repurchase agreement lending (Reverse Repo)		12,968	17,139
On bank balances		15,121	13,402
		<u>2,268,561</u>	<u>2,606,851</u>

17.1 It includes recovery of Pakistan Housing Authority (PHA) balance amounting to Rs. 218.1 million.

The Ministry of Finance (MoF) paid Rs. 44 million and Rs. 174.1 million to the Company during 2009 and 2010 respectively against outstanding amount of advance to PHA as the transaction was guaranteed by the Federal Government. However, the MoF through its letter No. F.10(4)IF-II/2000-594 dated April 17, 2010 instructed the Ministry of Housing & Works (MoH&W) to pay this amount to the Company on behalf of PHA and necessary provision in this regard should be made in the Federal Budget. The MoF in its letter further advised that the amount of Rs. 218.1 million paid to the Company be utilized for increase in the paid-up capital. Accordingly, this amount was disclosed as "advance against issue of capital" in the financial statements of the year ended December 31, 2015.

Following the recognition of the said balance of Rs. 218.1 million as "advance against issue of capital", the Company suspended the recording of mark-up income in last year with retrospective impact in accordance with the requirement of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors'.

However, MoF through its letter No. F.90(14)IF-I/2322-234 dated April 20, 2017 clarified that the payments earlier made to the Company was not for the issuance of share capital, accordingly the said amount has been reclassified to income.

17.2 This amount is netted with mark-up accrued on deferred credit balance amounting to Rs. Nil (2016: Rs. 79.4 million @ 4.97%).

18. RECONCILIATION ADJUSTMENTS	Note	2017	2016
		----- (Rupees in '000) -----	
Tagged accounts settled	18.1	(75)	(847)
18.1 This represents adjustment made in head office records for accounts closed at district offices while balance appearing at head office records.			
19. RELIEF PACKAGE AND REPROCESSING ADJUSTMENTS			
Reprocessing and closing adjustment	19.1	6,515	6,572
Relief package and settlement scheme	19.2	-	1,268
Waiver to partner accounts	19.3	890	1,896
		<u>7,405</u>	<u>9,736</u>

19.1 This represents reversal of income recognized in previous years based on reconciliations of collection and disbursement.

19.2 This represents reversal of rental income which was credited to profit and loss account in previous years. This reversal has been made as a result of relief package and settlement scheme announced by the Board of Directors.

19.3 This represents waiver of mark-up to partners under relief package.

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	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>20. WRITE-OFF AGAINST ADVANCES</b>			
Directly charged to Profit & Loss account	20.1	<u>598</u>	<u>805</u>
<b>20.1 Write Offs of Below Rs. 500,000</b>		<u>598</u>	<u>805</u>
<b>21. OTHER INCOME</b>			
Profit commission from an insurance company		107,304	155,973
Rent of buildings		34,181	28,291
Gain on disposal of operating fixed assets	10.2.1	33	42,021
Inspection and application fee		7,565	17,295
Miscellaneous	21.1	<u>36,752</u>	<u>29,670</u>
		<u>185,835</u>	<u>273,250</u>
<b>21.1</b> This represents advance unit purchase charges for GAS Flexi Scheme, income earned on employee vehicle advances, etc.			
	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>22. ADMINISTRATIVE EXPENSES</b>			
Salaries, allowances and other perquisites		682,428	1,004,899
Defined benefit plan - pension	29.3	122,843	340,990
Defined benefit plan - post retirement medical benefit	29.3	30,681	96,700
Employees' compensated absences	29.8	(82,502)	(98,305)
Voluntary retirement schemes		23,841	200,718
Rent, taxes, insurance, electricity, etc.		41,605	46,081
Legal and professional		43,786	39,647
Repairs and maintenance		35,437	38,381
Depreciation of property and equipment	10.2	31,361	30,595
Amortization of intangibles	10.3	331	371
Postage and telephone		16,655	16,987
Traveling and conveyance		9,754	14,509
Stationery and printing		3,784	6,058
Security guards		5,691	5,285
Advertisement and publicity		2,578	2,984
Auditors' remuneration	22.1	2,750	2,500
Entertainment expense		1,222	2,259
Education and training		1,174	1,055
Subscription and publication		135	201
Sindh Workers' Welfare Fund		41,016	-
Others		<u>3,246</u>	<u>6,184</u>
		<u>1,017,816</u>	<u>1,758,099</u>
<b>22.1 Auditors' remuneration</b>			
Audit fee		1,210	1,100
Half yearly review		424	385
Special certification, internal control over financial reporting, other reviews		<u>1,116</u>	<u>1,015</u>
		<u>2,750</u>	<u>2,500</u>

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	Note	2017 ----- (Rupees in '000) -----	2016
<b>23. OTHER PROVISIONS</b>			
Provision against doubtful receivable insurance premium from partners		2,488	21,742
Provision for non-utilization charges of lands		-	7,280
Provision for advance against purchase of land - housing projects		-	3,345
		<u>2,488</u>	<u>32,367</u>
<b>24. OTHER CHARGES</b>			
Bank commission and charges		7,843	8,516
Penalty imposed by the State Bank of Pakistan		230	1,036
		<u>8,073</u>	<u>9,552</u>
<b>25. TAXATION</b>			
<b>Company</b>			
Current			
- for the year		342,116	29,244
- for prior years	25.3	51,003	-
		393,119	29,244
Deferred			
- for the year	11.1	-	-
		393,119	29,244
<b>Associate</b>			
Current tax			
- for the year	8.7.1	667	839
- for prior years		-	-
		667	839
Deferred tax			
- for the year		-	-
		667	839
		<u>393,786</u>	<u>30,083</u>
<b>25.1 Relationship between accounting profit / (loss) and taxation</b>		<u>2,013,876</u>	<u>(835,867)</u>
Tax on accounting profit @ 30% (2016: 31%)	25.4	-	-
<b>25.2</b>			
The Federal Board of Revenue (FBR) while assessing taxable income for the tax years 2010, 2012, 2013 and 2014 has disallowed certain expenses and added to income certain amounts on account of mark-up on SBP credit lines, demand charges, other provisions/write-offs etc. and raised demands of Rs. 253, Rs. 312, Rs. 385 and Rs. 274 million for the tax years 2010, 2012, 2013 and 2014 respectively. Against demand raised by the FBR, the Company has paid Rs. 464 million. Appeals filed by the Company for the tax years 2010, 2012, 2013 and 2014 are pending before Appellate Tribunal Inland Revenue for disallowances of above expenses amounting to Rs. 3,447 million. During the year, AITR has issued an order in favour of the company allowing mark-up on SBP credit lines as expense. However, through said order AITR also upheld the Commissioner Inland Revenue Appeal decision in regard of demand charges. Further, management is pursuing the case regarding demand charges in Sindh High Court.			

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25.3 This represents an amount paid to tax authorities in respect of rectification order passed in respect of tax year 2009 during the fiscal year 2016 and was paid in 2017

25.4 The relationship between tax expense and accounting profit has not been presented in these financial statements for the current year as the income of the Company is subject to Alternative Corporate Tax i.e. 17 % on profit before tax where as in 2016 minimum tax was recorded.

	Note	2017 ----- (Rupees in '000) -----	2016 ----- (Rupees in '000) -----
<b>26. BASIC &amp; DILUTED EARNINGS PER SHARE</b>			
Profit/ (Loss) for the year - Rupees in '000		<u>1,620,090</u>	<u>(865,950)</u>
Weighted average number of ordinary shares - basic		<u>1,391,033,339</u>	<u>300,100,006</u>
Basic earnings per share - Rupees		<u>1.16</u>	<u>(2.89)</u>
Weighted average number of ordinary shares - diluted	1	<u>-</u>	<u>1,936,500,006</u>
Diluted earnings per share - Rupees	26.1	<u>-</u>	<u>(2.89)</u>
26.1 There are no dilutive earnings and potential ordinary shares during the year.			
<b>27. CASH AND CASH EQUIVALENTS</b>			
Cash and balances with treasury banks	5	<u>53,531</u>	<u>121,378</u>
Balances with other banks	6	<u>771,582</u>	<u>650,310</u>
		<u>825,113</u>	<u>771,688</u>
<b>28. STAFF STRENGTH</b>			
As at end of the year			
Permanent		451	622
Contractual basis		7	48
<b>29. RETIREMENT AND OTHER SERVICE BENEFITS</b>			
Pension		2,374,416	2,781,324
Post retirement medical benefit		736,600	951,949
Employees' compensated absences		311,734	448,480
		<u>3,422,750</u>	<u>4,181,753</u>

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## 29.1 Principal actuarial assumptions

The principal assumptions used in actuarial valuations carried out by the independent actuary as at December 31, 2017, under the 'Projected Unit Credit' method, are as follows:

	Pension		Post retirement medical benefit		Compensated absences	
	2017	2016	2017	2016	2017	2016
Discount rate per annum	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
Expected per annum rate of return on plan assets	9.5%	9.5%	-	-	-	-
Expected per annum rate of increase in future salaries	9.5%	9.5%	9.5%	9.5%	9.5%	9.5%
Indexation of pension	8.5%	8.5%	-	-	-	-
Indexation of medical benefit	-	-	2.5%	2.5%	-	-

## 29.2 Reconciliation of payable to defined benefit plan

	Pension		Post retirement medical benefit	
	2017	2016	2017	2016
	—— (Rupees in '000) ——		—— (Rupees in '000) ——	
Present value of defined benefit obligations	5,859,114	5,955,378	736,600	951,949
Fair value of plan assets	(3,484,698)	(3,174,054)	-	-
Net liability at end of the year	2,374,416	2,781,324	736,600	951,949

### 29.2.1 Movement in present value of defined benefit obligations

	Pension		Post retirement medical benefit	
	2017	2016	2017	2016
	—— (Rupees in '000) ——		—— (Rupees in '000) ——	
Present value of defined benefit obligations at beginning of the year	5,955,378	5,721,530	951,949	901,830
Current service cost	128,973	128,000	26,277	25,585
Interest cost	494,377	545,357	81,559	87,202
Benefits paid during the year	(1,502,815)	(535,927)	(186,857)	(59,629)
Remeasurement: actuarial loss / (gain)	982,173	145,442	(59,173)	13,048
Gain due to VSS	(198,972)	(49,024)	(77,155)	(16,087)
Present value of defined benefit obligations at end of the year	5,859,114	5,955,378	736,600	951,949

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	Pension		Post retirement medical benefit	
	2017	2016	2017	2016
	(Rupees in '000)		(Rupees in '000)	
<b>29.2.2 Movement in fair value of plan assets</b>				
Fair value of plan assets at beginning of the year	3,174,054	2,834,410		
Expected return on plan assets	301,535	283,441		
Contribution during the period	1,502,788	535,927		
Benefits paid during the year	(1,502,788)	(535,927)		
Remeasurement: actuarial gain / (loss)	9,109	56,203		
Fair value of plan assets at end of the year	<u>3,484,698</u>	<u>3,174,054</u>		
<b>29.3 Charge for defined benefit plan</b>				
<b>29.3.1 Expense recognized in profit and loss account</b>				
Current service cost	128,973	128,000	26,277	25,585
Net interest expense	192,842	261,916	81,559	87,202
Gain due to VSS	(198,972)	(49,024)	(77,155)	(16,087)
Expense for the year	<u>122,843</u>	<u>340,892</u>	<u>30,681</u>	<u>96,700</u>
<b>29.3.2 Remeasurement actuarial loss / (gain) recognized in other comprehensive income</b>				
Actuarial loss on defined benefit obligations	982,173	145,442	59,173	13,048
Actuarial (gain) / loss on fair value of plan assets	(9,109)	(56,203)	-	-
	<u>973,064</u>	<u>89,239</u>	<u>59,173</u>	<u>13,048</u>
<b>29.4 Net recognized liability</b>				
Net liability at beginning of the year	2,781,324	2,887,120	951,949	901,830
Expense recognized in profit and loss account	122,843	340,892	30,681	96,700
Benefits paid by the Company	(1,502,815)	(535,927)	(186,857)	(59,629)
Contributions during the year				
Remeasurement loss recognized in other comprehensive income	973,064	89,239	(59,173)	13,048
Net liability at end of the year	<u>2,374,416</u>	<u>2,781,324</u>	<u>736,600</u>	<u>951,949</u>
<b>29.5 Components of plan assets</b>				
Government securities and TFC's	3,483,511	2,654,785		
Bank balances	1,187	1,765		
	<u>3,484,698</u>	<u>2,656,550</u>		

29.5.1 The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the reporting date. Expected return on equity investments reflect long-term real rates of return experienced in the market.

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## 29.6 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the various employee benefit schemes. The change in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

	Pension	Post retirement medical benefit
	----- (Rupees in '000) -----	
Increase in Discount Rate by 1 %	5,160,273	658,730
Decrease in Discount Rate by 1 %	(6,721,242)	(830,910)
Increase in expected future increment in salary by 1%	5,995,411	-
Decrease in expected future increment in salary by 1%	(5,735,235)	-
Increase in expected future increment in pension by 1%	6,580,680	-
Decrease in expected future increment in pension by 1%	(5,255,280)	-
Increase in expected future increment in medical benefit by 1%	-	811,525
Decrease in expected future increment in medical benefit by 1%	-	(672,025)

## 29.7 Five year's data on surplus / deficit of the plan and actuarial adjustments

	2017	2016	2015	2014	2013
	----- (Rupees in '000') -----				
<b>Pension Fund</b>					
Present value of defined benefit obligations	5,859,114	5,955,378	5,721,530	4,559,650	3,237,201
Fair value of plan assets	(3,484,698)	(3,174,054)	(2,834,410)	(2,717,200)	(2,399,696)
	<u>2,374,416</u>	<u>2,781,324</u>	<u>2,887,120</u>	<u>1,842,450</u>	<u>837,505</u>
Actuarial (gain) / loss on defined benefit obligations	982,173	145,442	837,075	927,638	(247,879)
Actuarial (loss) / gain on plan assets	9,109	56,203	(202,061)	5,543	59,458
<b>Post retirement medical benefits</b>					
Present value of defined benefit obligations	736,600	17,286	17,286	638,194	738,826
Actuarial (gain) / loss on obligation	(59,173)	-	-	225,831	53,154
				<u>2017</u>	<u>2016</u>
				----- (Rupees in '000) -----	

## 29.8 Employees' compensated absences

Balance at beginning of the year	448,480	567,992
Expense for the year	(82,502)	(98,305)
Benefits paid	(54,244)	(21,207)
Balance at end of the year	<u>311,734</u>	<u>448,480</u>

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30. REMUNERATION OF DIRECTORS AND EXECUTIVES

	Directors		Managing Director		Executives	
	2017	2016	2017	2016	2017	2016
	(Rupees in '000')					
Directors fees	780	1,250	-	-	-	-
Basic pay	-	-	2,354	8,916	26,805	52,910
Rent and house maintenance	-	-	1,059	4,296	10,282	6,853
Utilities	-	-	-	712	1,082	698
Medical	-	-	-	111	2,266	1,164
Charge for defined benefit plan	-	-	-	-	-	-
Others	-	-	1,604	11,506	4,850	3,144
	<u>780</u>	<u>1,250</u>	<u>5,017</u>	<u>25,541</u>	<u>45,285</u>	<u>64,769</u>
Number of persons	<u>7</u>	<u>7</u>	<u>1</u>	<u>1</u>	<u>13</u>	<u>18</u>

30.1 The Company also provides free use of the Company maintained car to Managing Director and Executives in accordance with their entitlements.

31. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of traded investments other than those classified as held to maturity is based on quoted market price. Fair value of unquoted equity investments is determined on the basis of break up value of these investments as per the latest available financial statements.

Fair value of fixed term loans, other assets, other liabilities and fixed term deposits cannot be calculated with sufficient reliability due to absence of current and active market for such assets and liabilities and reliable data regarding market rates for similar instruments. The provision for non-performing advances has been calculated in accordance with the Company's accounting policy as stated in note 3.4 to these financial statements.

The repricing profile, effective rates and maturities are stated in note 34.2 and 34.3.

The management is of the view that the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since assets and liabilities are either short term in nature or in the case of customer advances are frequently repriced.

32. RELATED PARTY TRANSACTIONS

Related parties comprise associated undertaking, retirement benefit plans, directors and key management personnel of the Company. These transactions were made on substantially the same commercial terms as those prevailing at the time for comparable transactions with unrelated parties and did not involve more than a normal amount of risk. There were no transactions with the key management personnel other than those under the terms of their employment. Details of transactions with the related parties other than those which have been disclosed elsewhere in these financial statements, are as follows:

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Relationship	Nature of Transaction	2017	2016
		— (Rupees in '000) —	
Associated undertaking - Takaful Pakistan Limited	Insurance premium paid	8,595	10,701
	Insurance claim received	395	127
Key management personnel	Loans and advances	28,926	3,436
	Proceeds from disposal of operating fixed assets	222	32
Retirement and other service benefits	Pension	3,830	5,354
	Post retirement medical benefit	956	1,467
	Employees' compensated absences	(2,572)	(1,022)

The related party status of outstanding receivables and payables as at December 31, 2017 are included in respective notes to the financial statements.

Remuneration to key management personnel is disclosed in Note 30 to these financial statements.

### 33. CAPITAL ADEQUACY , LIQUIDITY COVERAGE RATIO and NET STABLE FUNDING RATIO

The State Bank of Pakistan (SBP) requires all Banks/DFIs to maintain regulatory capital for credit, market and operational risks which should at least be equal to 11.275% (including credit conversion buffer) of total risk weighted assets. As per SBP BPRD Circular no 06 dated August 15, 2013 wherein SBP requires banks/DFIs to implement Basel III reforms issued by the Basel Committee on Banking Supervision (BCBS) to further strengthen the capital related rules. The Company has implemented Basel III framework in the light of SBP instructions. The Company monitors its capital adequacy ratio and endeavors to maintain it at a level sufficiently higher than the minimum regulatory requirement. The Company calculates capital requirement as per Basel III regulatory framework, using the Standardized Approach for Credit Risk and Market Risk whereas Basic Indicator Approach for Operational Risk.

#### 33.1 Objectives of Capital Management

The capital management objectives of the Company are as follows:

- To maintain sufficient capital to support overall business strategy, expansion and growth;
- To integrate capital allocation decisions with the strategic and financial planning process;
- To meet the regulatory capital adequacy ratios as defined by SBP;
- To safeguard the Company's ability to continue as a going concern so that it can continue to provide adequate return to shareholders; and
- To have a prudent buffer to protect the Company under different economic and stress scenarios caused by unexpected and unforeseeable events.

In accordance with BSD Circular no. 19 dated September 05, 2008 the minimum paid-up capital requirement (net of losses) of the Company at December 31, 2009 and onwards would be Rs. 6 billion. In order to meet the shortfall, the Company has approached its shareholders i.e. Ministry of Finance and State Bank of Pakistan, to inject the required capital, the eventual outcome of which has been disclosed in Note 1.

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In view of the above, minimum capital requirement of House Building Finance Company Limited has been fulfilled on issuance of ordinary shares.

These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019.

Under Basel III guidelines banks / DFIs are required to maintain the following ratios on an ongoing basis:

Phase-in arrangement and full implementation of the minimum capital requirements:

S. no.	Ratio	2013	2014	2015	2016	2017	2018	2019
1	CET-1	5.00%	5.50%	6.00%	6.00%	6.00%	6.00%	6.00%
2	ADT-1	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
3	TIER-1	6.50%	7.00%	7.50%	7.50%	7.50%	7.50%	7.50%
4	Total Capital	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
5	CCB	-	-	0.25%	0.65%	1.28%	1.90%	2.50%
6	Total Capital plus CCB	10.00%	10.00%	10.25%	10.65%	11.275%	11.90%	12.50%

The Company's regulatory capital under Basel III framework is analyzed in following terms:

1. Tier 1 Capital (going-concern capital)

- i. Common Equity Tier 1 (CET 1)
- ii. Additional Tier 1 (AT1)

2. Tier 2 Capital (gone-concern capital)

Common Equity Tier 1 (CET1)

Common Equity Tier 1 capital consist sum of the following items:

- i. Fully paid up (common shares) capital / assigned capital.
- ii. Balance in share premium account
- iii. Reserve for Issue of Bonus Shares
- iv. General/ Statutory Reserves as disclosed on the balance-sheet
- v. Minority Interest (In case of consolidation)
- vi. Up-appropriated / un remitted profits (net of accumulated losses, if any)
- vii. Less regulatory adjustments applicable of CET1 as specified in Basel III

Additional Tier 1 Capital (AT1)

Additional Tier capital shall consist of the following items:

- i. Instruments issued by banks that meet the qualifying criteria for AT1 as specified in Basel III
- ii. Share premium resulting from the issuance of AT instruments.
- iii. Minority interest i.e. AT1 issued by consolidated parties to third parties.
- iv. Less regulatory adjustments applicable on AT1 as specified in Basel III

Tier 2 Capital (Gone Concern Capital or Supplementary Capital)

The Tier 2 capital (or gone concern capital) shall include the following elements:

- i. Subordinated debt/instruments (meeting eligibility criteria as specified in Basel III)
- ii. Share premium resulting from the issue of instruments included in Tier 2.
- iii. Minority Interest i.e. Tier -2 issued by consolidated subsidiaries to third parties as specified in Basel III
- iv. Revaluation reserves (net of deficits, if any)
- v. General provisions or general Reserves for loan losses
- vi. Foreign Exchange Translation Reserves
- vii. Undisclosed Reserves
- viii. Less regulatory adjustments applicable on Tier -2 capital as specified in Basel III

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## 33.2 Capital Adequacy Ratio (CAR) disclosure

## CAPITAL ADEQUACY RETURN AS OF DECEMBER 31, 2017

	Reference	2017 — (Rupees in '000) —	2016
<b>Common Equity Tier 1 capital (CET 1): Instruments &amp; reserves</b>			
1 Fully Paid-up Capital / Capital deposited with SBP	s	19,365,000	3,001,000
2 Advance against issue of capital		-	-
3 Reserve for issue of Bonus Shares		-	-
4 Discount on Issue of shares		-	-
5 General / Statutory Reserves (as disclosed on Balance Sheet)	u	1,037,680	713,662
6 Gain/(Losses) on derivatives held as Cash Flow Hedge		-	-
7 Unappropriated / unremitted profits - net of accumulated losses, if any (losses as negative number)	w	(5,375,752)	(5,757,934)
8 Minority Interests arising from CET1 capital instruments issued to third party by consolidated company subsidiaries (from "Consolidation sheet")	x	-	-
9 CET 1 before Regulatory Adjustments		15,026,928	(2,043,272)
10 Total regulatory adjustments applied to CET1	Note 33.2.1	(687)	(30,903)
11 Common Equity Tier 1		15,026,241	(2,074,175)
<b>Additional Tier 1 (AT 1) Capital</b>			
12 Qualifying Additional Tier-1 instruments plus any related share premium		-	-
13 of which: Classified as equity	aa	-	16,364,000
14 of which: Classified as liabilities	m	-	-
15 Additional Tier-1 capital instruments issued to third parties by consolidated subsidiaries (amount allowed in group AT 1)	y	-	-
16 of which: instrument issued by subsidiaries subject to phase out		-	-
17 AT1 before Regulatory Adjustments		-	16,364,000
18 Total regulatory adjustment applied to AT1 capital	Note 33.2.2	-	16,364,000
19 Additional Tier 1 capital after regulatory adjustments		-	-
20 Additional Tier 1 capital recognized for capital adequacy		-	-
21 Tier 1 Capital (CET1 + admissible AT1) (11+20)		15,026,241	(2,074,175)
<b>Tier 2 Capital</b>			
22 Qualifying Tier 2 capital instruments under Basel III plus any related share premium		-	-
23 Tier 2 capital instruments subject to phase-out arrangement issued under pre-Basel 3 rules	n	-	-
24 Tier 2 capital instruments issued to third parties by consolidated subsidiaries (amount allowed in group tier 2)	z	-	-
25 of which: instruments issued by subsidiaries subject to phase out		-	-
26 General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets	g	98,368	94,482
27 Revaluation Reserves (net of taxes)		-	-
28 of which: Revaluation reserves on fixed assets		-	-
29 of which: Unrealized gains/losses on AFS	ab	2,174	(1,686)
30 Foreign Exchange Translation Reserves	v	-	-
31 Undisclosed/Other Reserves (if any)		-	-
32 T2 before regulatory adjustments		100,542	92,796
33 Total regulatory adjustment applied to T2 capital	Note 33.2.3	-	-
34 Tier 2 capital (T2) after regulatory adjustments		100,542	93,316
35 Tier 2 capital recognized for capital adequacy		-	-
36 Portion of Additional Tier 1 capital recognized in Tier 2 capital		-	-
37 Total Tier 2 capital admissible for capital adequacy		-	-
38 TOTAL CAPITAL (T1 + admissible T2) (21+37)		15,126,783	(2,074,175)
39 Total Risk Weighted Assets (RWA)	Note 33.5	11,593,897	11,000,627
<b>Capital Ratios and buffers (in percentage of risk weighted assets)</b>			
40 CET1 to total RWA		128.96%	-18.86%
41 Tier-1 capital to total RWA		128.96%	-18.86%
42 Total capital to total RWA		130.47%	-18.86%
43 Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement)		-	-
44 of which: capital conservation buffer requirement		-	-
45 of which: countercyclical buffer requirement		-	-
46 of which: D-SIB or G-SIB buffer requirement		-	-
47 CET1 available to meet buffers (as a percentage of risk weighted assets)		-	-
<b>National minimum capital requirements prescribed by SBP</b>			
48 CET1 minimum ratio		6.00%	6.00%
49 Tier 1 minimum ratio		7.50%	7.50%
50 Total capital minimum ratio		11.275%	10.65%

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2017

2016

Reference

Amount

Amounts  
subject to Pre-  
Basel III  
treatment\*

Amount

(Rupees in '000)

## Regulatory Adjustments and Additional Information

	Reference	2017 Amount	Amounts subject to Pre- Basel III treatment*	2016 Amount
<b>33.2.1 Common Equity Tier 1 capital: Regulatory adjustments</b>				
1	Goodwill (net of related deferred tax liability)	j - o	-	-
2	All other intangibles (net of any associated deferred tax liability)	k - p	687	550
3	Shortfall in provisions against classified assets	f	-	-
4	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	(h - r)*x	-	-
5	Defined-benefit pension fund net assets	(i - q)*x	-	-
6	Reciprocal cross holdings in CET1 capital instruments of banking, financial and insurance entities	d	-	-
7	Cash flow hedge reserve		-	-
8	Investment in own shares/ CET1 instruments		-	-
9	Securitization gain on sale		-	-
10	Capital shortfall of regulated subsidiaries		-	-
11	Deficit on account of revaluation from bank's holdings of fixed assets/ AFS	ac	-	-
12	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)		-	-
13	Significant investments in the common stocks of banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	a	-	30,287
14	Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	i	-	-
15	Amount exceeding 15% threshold		-	-
16	of which: significant investments in the common stocks of financial entities		-	-
17	of which: deferred tax assets arising from temporary differences		-	-
18	National specific regulatory adjustments applied to CET1 capital		-	-
19	Investments in TFCs of other banks exceeding the prescribed limit		-	-
20	Any other deduction specified by SBP (mention details)		-	-
21	Adjustment to CET1 due to insufficient AT1 and Tier 2 to cover deductions		-	-
22	Total regulatory adjustments applied to CET1 (sum of 1 to 21)		687	550
<b>33.2.2 Additional Tier-1 &amp; Tier-1 Capital: regulatory adjustments</b>				
23	Investment in mutual funds exceeding the prescribed limit [SBP specific adjustment]		-	-
24	Investment in own AT1 capital instruments		-	-
25	Reciprocal cross holdings in Additional Tier 1 capital instruments of banking, financial and insurance entities		-	-
26	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)		-	-
27	Significant investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation		-	-
28	Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from additional tier-1 capital		-	-
29	Adjustments to Additional Tier 1 due to insufficient Tier 2 to cover deductions		-	-
30	Total regulatory adjustment applied to AT1 capital (sum of 23 to 29)		-	-
<b>33.2.3 Tier 2 Capital: regulatory adjustments</b>				
31	Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital		-	-
32	Reciprocal cross holdings in Tier 2 instruments of banking, financial and insurance entities		-	-
33	Investment in own Tier 2 capital instrument		-	-
34	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)		-	-
35	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation		-	-
36	Total regulatory adjustment applied to T2 capital (sum of 31 to 35)		-	-

DGA

2017 2016  
— (Rupees in '000) —

33.2.4 Additional Information

**Risk Weighted Assets subject to pre-Basel III treatment**

37 Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment)

(i) of which: deferred tax assets

(ii) of which: Defined-benefit pension fund net assets

(iii) of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10% of the issued common share capital of the entity

(iv) of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity

**Amounts below the thresholds for deduction (before risk weighting)**

38 Non-significant investments in the capital of other financial entities

39 Significant investments in the common stock of financial entities

40 Deferred tax assets arising from temporary differences (net of related tax liability)

**Applicable caps on the inclusion of provisions in Tier 2**

41 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)

42 Cap on inclusion of provisions in Tier 2 under standardized approach

43 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)

44 Cap for inclusion of provisions in Tier 2 under internal ratings-based approach

11,593,897	11,000,627
-	-
-	-
-	-
-	20,191
-	-
-	-
-	-
-	-
-	-
98,368	94,482
-	-

33.3 Capital Structure Reconciliation

Table: 44.3.1

**Assets**

Cash and balances with treasury banks

Balanced with other banks

Lending to financial institutions

Investments

Advances

Operating fixed assets

Deferred tax assets

Other assets

**Total assets**

**Liabilities & Equity**

Bills payable

Borrowings

Deposits and other accounts

Sub-ordinated loans

Liabilities against assets subject to finance lease

Deferred tax liabilities

Other liabilities

**Total liabilities**

Share capital/ Head office capital account

Reserves

Unappropriated/ Unremitted profit/ (losses)

Minority Interest

Conversion of liabilities into share capital

Surplus on revaluation of assets

**Total liabilities & equity**

2017	
Balance sheet as in the published financial statements	Under regulatory scope of consolidation
— (Rupees in '000) —	
53,531	53,531
771,582	771,581
851,542	851,542
6,489,513	6,489,512
11,449,397	11,342,094
292,715	292,716
-	-
421,793	-
20,330,073	19,800,976
-	-
-	-
-	-
-	-
-	-
-	-
5,300,971	5,300,971
5,300,971	5,300,971
19,365,000	19,365,000
1,037,680	1,019,868
(5,375,752)	(5,447,002)
-	-
-	-
2,174	2,174
20,330,073	20,241,011

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Table: 44.3.2

	2017		Reference
	Balance sheet as in the published financial statements	Under regulatory scope of consolidation	
— (Rupees in '000) —			
<b>Assets</b>			
Cash and balances with treasury banks	53,531	53,531	
Balances with other banks	771,582	771,582	
Lending to financial institutions	851,542	851,542	
Investments	6,489,513	6,489,513	a
<i>of which: Non-significant investments in the capital instruments of banking, financial and insurance entities exceeding 10% threshold</i>	-	-	b
<i>of which: significant investments in the capital instruments issued by banking, financial and insurance entities exceeding regulatory threshold</i>	-	-	c
<i>of which: Mutual Funds exceeding regulatory threshold</i>	-	-	d
<i>of which: reciprocal crossholding of capital instrument (separate for CET1, AT1, T2)</i>	6,429,253	6,429,253	e
<i>of which: others (PIBs &amp; T-Bills)</i>	11,449,397	11,449,397	f
Advances	-	-	g
<i>shortfall in provisions/ excess of total EL amount over eligible provisions under IRB general provisions reflected in Tier 2 capital</i>	98,235	98,235	
Fixed Assets	292,715	292,715	
Deferred Tax Assets	-	-	h
<i>of which: DTAs that rely on future profitability excluding those arising from temporary differences</i>	-	-	i
<i>of which: DTAs arising from temporary differences exceeding regulatory threshold</i>	421,793	421,793	j
Other assets	-	-	k
<i>of which: Goodwill</i>	687	687	l
<i>of which: Intangibles</i>	-	-	
<i>of which: Defined-benefit pension fund net assets</i>	-	-	
<b>Total assets</b>	<b>20,330,073</b>	<b>20,330,073</b>	
<b>Liabilities &amp; Equity</b>			
Bills payable	-	-	
Borrowings	-	-	
Deposits and other accounts	-	-	
Sub-ordinated loans	-	-	m
<i>of which: eligible for inclusion in AT1</i>	-	-	n
<i>of which: eligible for inclusion in Tier 2</i>	-	-	
Liabilities against assets subject to finance lease	-	-	
Deferred tax liabilities	-	-	o
<i>of which: DTLs related to goodwill</i>	-	-	p
<i>of which: DTLs related to intangible assets</i>	-	-	q
<i>of which: DTLs related to defined pension fund net assets</i>	-	-	r
<i>of which: other deferred tax liabilities</i>	-	-	
Other liabilities	5,300,971	5,300,971	
<b>Total liabilities</b>	<b>5,300,971</b>	<b>5,300,971</b>	
Share capital	19,365,000	19,365,000	s
<i>of which: amount eligible for CET1</i>	19,365,000	19,365,000	t
<i>of which: amount eligible for AT1</i>	-	-	
Reserves	1,037,680	1,037,680	u
<i>of which: portion eligible for inclusion in CET1 (provide breakup)</i>	1,037,680	1,037,680	v
<i>of which: portion eligible for inclusion in Tier 2</i>	-	-	w
Unappropriated profit (losses)	(5,375,752)	(5,375,752)	x
Minority Interest	-	-	y
<i>of which: portion eligible for inclusion in CET1</i>	-	-	z
<i>of which: portion eligible for inclusion in AT1</i>	-	-	aa
<i>of which: portion eligible for inclusion in Tier 2</i>	-	-	
Conversion of liabilities into share capital	2,174	2,174	
Surplus on revaluation of assets	-	-	ab
<i>of which: Revaluation reserves on Fixed Assets</i>	2,174	2,174	
<i>of which: Unrealized Gains/Losses on AFS</i>	-	-	
<i>In case of Deficit on revaluation (deduction from CET1)</i>	-	-	ac
<b>Total liabilities &amp; Equity</b>	<b>20,330,073</b>	<b>20,330,073</b>	

## 33.4 Main Features Template of Regulatory Capital Instruments

Main Features	Common Shares
Issuer	House Building Finance Company
Unique identifier	HBFL
Governing law(s) of the instrument	Companies Ordinance 1984
Regulatory treatment	Common Equity Tier I
Transitional Basel III rules	Common Equity Tier I
Post-transitional Basel III rules	Solo
Eligible at solo/ group/ group & solo	Ordinary Shares
Instrument type	19,365,000
Amount recognized in regulatory capital (Currency in PKR thousand)	Rs. 10 per share
Par value of instrument	Shareholders' equity
Accounting classification	1952
Original date of issuance	2016
Further Issuance of 1,636,400,000	Perpetual
Perpetual or dated	No maturity
Original maturity date	

Issuer call subject to prior supervisory approval	Not applicable
Optional call date, contingent call dates and redemption amount	Not applicable
Subsequent call dates, if applicable	Not applicable
<b>Coupons / dividends</b>	
Fixed or floating dividend/ coupon	Not applicable
coupon rate and any related index/ benchmark	Not applicable
Existence of a dividend stopper	No
Fully discretionary, partially discretionary or mandatory	Fully discretionary
Existence of step up or other incentive to redeem	No
Noncumulative or cumulative	Not applicable
<b>Convertible or non-convertible</b>	
If convertible, conversion trigger (s)	Not applicable
If convertible, fully or partially	Not applicable
If convertible, conversion rate	Not applicable
If convertible, mandatory or optional conversion	Not applicable
If convertible, specify instrument type convertible into	Not applicable
If convertible, specify issuer of instrument it converts into	Not applicable
<b>Write-down feature</b>	
If write-down, write-down trigger(s)	Not applicable
If write-down, full or partial	Not applicable
If write-down, permanent or temporary	Not applicable
If temporary write-down, description of write-up mechanism	Not applicable
<b>Position in subordination hierarchy in liquidation</b>	
Non-compliant transitioned features	Not applicable
If yes, specify non-compliant features	Not applicable

### 33.5 Risk Weighted Assets

The capital requirements for the banking group as per the major risk categories should be indicated in the manner given below:-

	Capital Requirements		Risk Weighted Assets	
	2017	2016	2017	2016
<b>Credit Risk</b>				
<b>On-Balance sheet</b>				
<u>Portfolios subject to standardized approach (Simple or Comprehensive)</u>				
Cash & cash equivalents	-	-	-	-
Sovereign	3,265	-	28,957	-
Public Sector entities	29,836	28,342	264,625	266,126
Banks	6,818	3,226	60,469	30,287
Corporate	-	-	-	-
Retail	323,228	341,286	2,866,764	3,204,559
Residential Mortgages	377,664	295,668	3,349,567	2,776,229
Past Due loans	32,942	33,531	292,166	314,845
Operating Fixed Assets	52,636	84,654	466,835	794,872
Other assets	-	-	-	-
<u>Portfolios subject to Internal Rating Based (IRB) Approach</u>				
<b>Off-Balance sheet</b>				
Non-market related				
Contingencies & Commitments	60,896	18,278	540,096	171,627
Market related	-	-	-	-
<b>Equity Exposure Risk in the Banking Book</b>				
<b>Market Risk</b>				
Capital Requirement for portfolios subject to Standardized Approach				
Interest rate risk	20,321	44,451	180,230	417,376
Equity position risk	-	-	-	-
Capital Requirement for portfolios subject to Internal Models Approach	-	-	-	-
<b>Operational Risk</b>				
Capital Requirement for operational risks	399,607	322,131	3,544,188	3,024,706
<b>TOTAL</b>	<b>1,307,213</b>	<b>1,171,567</b>	<b>11,593,897</b>	<b>11,000,627</b>

Capital Adequacy Ratios	2017		2016	
	Required	Actual	Required	Actual
CET1 to total RWA	6.00%	128.96%	6.00%	-18.86%
Tier-1 capital to total RWA	7.50%	128.96%	7.50%	-18.86%
Total capital to total RWA	11.275%	130.47%	10.65%	-18.86%

### 33.6 Leverage Ratio

The State Bank of Pakistan (SBP) through its BPRD Circular no. 06 of 2013 has issued instructions regarding implementation of parallel run of leverage ratio reporting and its components from December 31, 2013 to December 31, 2017. During this period the final calibration, and any further adjustments to the definition, will be completed, with a view to set the leverage ratio as a separate capital standard on December 31, 2018 whereas the banks/DFIs are required to disclose the leverage ratio from December 31, 2015.

The leverage ratio of the company as of December 31, 2017 stands at 72% positive (December 31, 2016: 9.57% negative). Tier 1 Capital as at December 31, 2017 is Rs. 15,026 million positive (December 31, 2016: Rs. 2,074 million negative) and total exposure as at December 31, 2017 is Rs. 20,870 million (December 31, 2016: Rs. 20,906 million).

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33.7 Liquidity Coverage Ratio

Liquidity Risk Management framework is guided by Board of Directors (BoD) and Board Sub Committee on Risk Management and Compliance (BRMC). Treasury Division is responsible to propose, recommend and institutionalize liquidity risk management policy which is approved by the Board.

Asset & Liability Committee (ALCO) is responsible for reviewing and approving the liquidity risk limits, ensuring the liquidity risk management practices are in line with the defined strategy. ALCO is also responsible to recommend Liquidity Risk policy for approval to BRMC / BOD.

Liquidity risk is defined as the risk that a bank does not have sufficient financial resources to meet its obligation and commitments as they fall due and have no other choice to secure funds at a higher cost. HBFCL ensures to maintain portfolio of liquid assets. All liquidity limits and concentration is reviewed in ALCO on a periodic basis. HBFCL performs its Liquidity stress test on a periodic basis in order to ensure that sufficient liquidity is always available in order to fulfill HBFCL's financial commitment. Stress testing technique is also used to identify the potential impact of extreme yet plausible events or movements on the value of a portfolio. Stress testing scenarios are developed in guidance provided by the regulator. Further Liquidity Risk Management is quantified by Liquidity coverage ratio and Net Stable funding ratio as communicated by the Regulator. Liquidity Coverage Ratio (LCR) refers to the highly liquid assets held by the bank to meet its short term obligations. LCR is used as a tool to manage liquidity risk. LCR has two components: high quality liquid asset (HQLA) and total net cash outflows. HQLA comprises of those assets that can be readily sold or employed as collateral for obtaining fund. HQLA structure has been divided into 1) cash and treasury balance, 2) marketable securities, 3) corporate debt securities with credit rating, 4) non-financial equity shares

	Total unweighted 1 value (average)	Total weighted 2 value (average)
Rupees in '000'		
1 Total high quality liquid assets (HQLA)	-	6,480,610
2 Retail deposits and deposits from small business customers of which:	-	-
2.1 stable deposit	-	-
2.2 Less stable deposit	-	-
3 Unsecured wholesale funding of which:	-	-
3.1 Operational deposits (all counterparties)	-	-
3.2 Non-operational deposits (all counterparties)	-	-
3.3 Unsecured debt	-	-
4 Secured wholesale funding	-	-
5 Additional requirements of which:	-	-
5.1 Outflows related to derivative exposures and other collateral requirements	-	-
5.2 Outflows related to loss of funding on debt products	-	-
5.3 Credit and Liquidity facilities	140,435	7,022
6 Other contractual funding obligations	-	-
7 Other contingent funding obligations	-	-
8 TOTAL CASH OUTFLOWS	140,435	6,487,632
<b>CASH INFLOWS</b>		
9 Secured lending	-	-
10 Inflows from fully performing exposures	-	-
11 Other Cash inflows	547,079	273,540
12 TOTAL CASH INFLOWS	547,079	273,540
<b>TOTAL HQLA</b>		<b>6,480,610</b>
<b>TOTAL NET CASH OUTFLOWS</b>		<b>1,755</b>
<b>LIQUIDITY COVERAGE RATIO</b>		<b>369173%</b>

1 unweighted values must be calculated as outstanding balances maturing or callable within 30 days ( for inflows and outflows)

2 Weighted values must be calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates ( for inflows and outflows)

3 Adjusted values must be calculated after the application of both (i) haircuts and inflow and outflow rates and (ii) any applicable caps (i.e. cap on level 2B and level 2 assets for HQLA and cap on inflows)

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33.8 Net Stable Funding Ratio

Net Stable Funding Ratio (NSFR) is used to reduce funding risk over a longer time horizon by requiring banks to fund their activities with sufficiently stable sources of funding in order to mitigate the risk of future funding stress. The NSFR limits overreliance on short-term wholesale funding, encourages better assessment of funding risk across all on- and off-balance sheet items and promotes funding stability. The ratio is defined as the amount of available stable funding (ASF), relative to the amount of required stable funding (RSF).

(Amount in PKR in thousands)	Unweighted Value By Residual Maturity *				LR IX
	No Maturity	Below 6 months	6 months to below 1 year	1 year and above 1 year	Weighted Value
<b>ASF Item</b>					
1 Capital:					
2 Regulatory capital	15,026,241	-	-	-	15,026,241
3 Other capital instruments	100,542	-	-	-	100,542
Retail deposits and deposit from small business customers:					
4 Stable deposits	-	-	-	-	-
5 Less stable deposits	-	-	-	-	-
6 Wholesale funding:					
7 Operational deposits	-	-	-	-	-
8 Other wholesale funding	-	-	-	-	-
9 Other liabilities:		388,084	370,768	4,542,118	4,727,502
10 NSFR derivative liabilities	-	-	-	-	-
11 All other liabilities and equity not included in other categories	-	-	-	-	-
12 Total ASF					19,854,285
<b>RSF item</b>					
14 Total NSFR high-quality liquid assets (HQLA)	-	-	-	-	-
15 Deposits held at other financial institutions for operational purposes	-	771,582	-	-	385,791
16 Performing loans and securities:					
17 Performing loans to financial institutions secured by Level 1 HQLA	-	300,000	-	551,542	100,154
18 Performing loans to financial institutions secured by non-Level 1 HQLA and unsecured performing loans to financial institutions	-	-	-	-	-
19 Performing loans to non-financial corporate clients, loans to retail and small business customers, and loans to sovereigns, central banks and PSEs, of which:					
20 With a risk weight of less than or equal to 35% under the Basel II Standardised Approach for credit risk	-	-	-	7,821,648	5,084,071
21 Securities that are not in default and do not qualify as HQLA including exchange-traded equities.	-	-	-	-	-
22 Other assets:					
23 Physical traded commodities, including gold	-	-	-	-	-
24 Assets posted as initial margin for derivative contracts	-	-	-	-	-
25 NSFR derivative assets	-	-	-	-	-
26 NSFR derivative liabilities before deduction of variation margin posted	-	-	-	-	-
27 All other assets not included in the above categories	3,619,088	785,603	-	-	4,011,889
28 Off-balance sheet items	-	-	-	540,096	27,005
29 Total RSF					9,608,910
30 Net Stable Funding Ratio (%)					207%

\*The unweighted value by residual maturity is based on working prepared by Assets and Liabilities Management Committee (ALCO) of the Bank

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**RISK MANAGEMENT**

Financial Institutions are exposed to various risks in pursuit of their business objectives. The nature and complexity of these risks has rapidly changed over time. The failure to adequately manage these risks not only results in business losses but also places hurdles in achieving strategic objectives. Consequently, a solid and vigorous risk management framework in the organization is required.

The Company's risk Management Policy is in line with the Risk Management Guidelines of State Bank of Pakistan and Basel III Accord. The Risk Management Policy is approved by the Board of Directors.

The risk management policies and procedures cover all activities of the Company including credit evaluation, treasury and investment operations. The basic principles employed in formulation of the above policies and procedures involves identification, measurement, monitoring and controlling risks to ensure that:

- The Company's risk exposure is within the limits established by the Board of Directors.
- Risk taking decisions are in line with the business strategy and objectives of the Company.
- The expected payoffs compensate the risks taken by the company.

**Risk profile of the Company**

The key risks are credit risk, liquidity risk, market risk and operational risk.

**Risk Structures and**

Organizational framework for Risk Management includes the following:

The Board of Directors is responsible for overall supervision of the risk management process. A Board Risk Management Committee has been formed to regularly review risk related activities of the organization. The Board Risk Management Committee is responsible to establish and implement risk management framework of the Company. Individual risks are reviewed and controlled by various committees at management level like Assets and Liabilities Committee and Credit Committee.

Risk Management Department is responsible for coordinating and implementing all the risk management activities of the Company. It ensure that risks remain within the boundaries as defined by the Board, comply with the risk parameters and prudential limits and work out remedial measures. The core function is to identify, measure, monitor and report key risks to which company may be exposed. It works in close coordination with all the functions and business units that are involved in risk taking.

Risk Management department undertakes the following activities on regular basis utilizing the overall risk framework:

- Formulate policies and guidelines for managing all risk categories.
- Develop systems and procedures. These systems and procedures should be capable of accurate measurement of the risks to identify deviation from approved risk parameters.
- Facilitate introduction and implementation of prudent practices for risk management.
- Facilitate management in business decisions by providing analytical risk reviews.
- Communicate and liaise with other functions and business units in carrying out risk reviews, analysis and mitigation activities.

**34.1 Credit Risk**

Credit risk is the risk that a customer or counterparty may not settle an obligation for full value, either when due or at any time thereafter. This risk arises from the potential that a customer or counterparty's willingness to meet an obligation or

Housing Finance is the core function of the Company and credit risk is the major risk faced by the Company. Credit risk is incurred mainly in the following two areas of its operations: -

- In its credit operations, where it provides housing finance to retail or wholesale clients; and
- In treasury operations where credit risk is incurred with counterparties in its investments in financial markets and instruments.

Overall credit risk is monitored by Credit Committee at Head Office, which reviews and recommends improvements in credit policies and monitors portfolio behavior. To further strengthen credit risk management and credit setup, proper delegation of credit decisions at committee level with appropriate approving limits has been made.

Following measures have been applied to govern credit policy of the Company: -

- Lending process and decision is based on a full appreciation of the risks inherent in the transaction.

Management monitors credit portfolio through MIS reports.

- Stress testing for individual credits and the overall credit portfolio under adverse changes in the conditions / environment in which the borrowers operate.
- The Company has instituted an effective system for monitoring servicing of its performing credit portfolio and collection of non performing portfolio.
- The Company creates loan loss provisions against non-performing advances in accordance with Prudential Regulations issued by SBP.

#### 34.1.1 Credit Risk Mitigation

It is the Company's policy to reduce or mitigate credit risk on credit facilities or exposures, by securing these with collaterals. To correctly assess the extent to which the collateral mitigates the credit risk the collateral must be valued according to a specified valuation method, documented and monitored.

In this regard following steps have been taken: -

- Outsourcing of property title verification.
- Outsourcing of borrower income verification.
- Outsourcing of property valuation.

Credit Risk is also mitigated through a set up of sub credit committee at Zonal and Regional level for credit approvals depending upon the level of risk assumed. Overall credit risk is monitored by central credit committee which reviews and recommends improvements in credit policies and monitors portfolio behavior.

To strengthen credit risk management and to fulfill SBP requirements, the company is working to develop and implement internal credit risk rating system for its entire credit portfolio.

#### Collateral & Security

Collateral is an important mitigate of credit risk. All the residential mortgages are collateralized. Valuation of the collateral is taken within agreed parameters. The legal mechanism by which collaterals is pledged and the company's procedures ensure that the company has clear rights over the collaterals and may liquidate, retain or take legal possession of it in a timely manner in the event of default.

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## Insurance Cover

- Every borrower and guarantor is insured for life and disability for repayment of the balance amount of the loans.
- Every property taken as collateral is insured.

## Credit Concentration Risk

Concentration of credit risk is the risk related to the degree of diversification in the credit portfolio, i.e. the risk inherent in doing business with large customers or not being equally exposed across borrower types and geographical regions. The concentration risk can arise in loan book as well as investment book.

### 34.1.2 Segmental information

Segmental Information is presented in respect of the class of business and geographical distribution of Advances, Deposits, Contingencies and Commitments.

#### 34.1.2.1 Segments by class of business

Housing finance	2017					
	Advances (Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %
Individuals	14,875,527	99.82	-	-	290,160	53.72
Others	26,727	0.18	-	-	249,936	46.28
	<b>14,902,254</b>	<b>100.00</b>	<b>-</b>	<b>-</b>	<b>540,096</b>	<b>100.00</b>
Housing finance	2016					
	Advances (Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %
Individuals	15,898,460	99.83	-	-	518,900	71.65
Others	26,828	0.17	-	-	205,352	28.35
	<b>15,925,288</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>724,252</b>	<b>100.00</b>

#### 34.1.2.2 Segment by sector

Housing finance	2017					
	Advances (Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %
Public / Government	18,097	0.12	-	-	193,325	35.79
Private	14,884,157	99.88	-	-	346,771	64.21
	<b>14,902,254</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>540,096</b>	<b>100</b>
Housing finance	2016					
	Advances (Gross)		Deposits		Contingencies and Commitments	
	Rupees in '000	Percent %	Rupees in '000	Percent %	Rupees in '000	Percent %
Public / Government	18,198	0.11	-	-	193,325	26.69
Private	15,907,090	99.89	-	-	530,927	73.31
	<b>15,925,288</b>	<b>100</b>	<b>-</b>	<b>-</b>	<b>724,252</b>	<b>100</b>

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34.1.2.3 Details of non-performing advances and specific provisions by class of business segment

	2017		2016	
	Classified Advances	Specific Provisions Held	Classified Advances	Specific Provisions Held
	(Rupees in '000)			
Individuals	6,639,729	3,290,063	6,708,872	3,932,643
Others	26,727	26,827	26,827	26,827
	<u>6,666,456</u>	<u>3,316,890</u>	<u>6,735,699</u>	<u>3,959,470</u>

34.1.2.4 Details of non-performing advances and specific provisions by sector

	2017		2016	
	Classified Advances	Specific Provisions Held	Classified Advances	Specific Provisions Held
	(Rupees in '000)			
Public/ Government	18,097	18,097	18,198	18,197
Private	6,648,359	3,298,793	6,717,501	3,941,271
	<u>6,666,456</u>	<u>3,316,890</u>	<u>6,735,699</u>	<u>3,959,468</u>

34.1.2.5 Geographical segment analysis

	Profit / (loss) before taxation	Total assets employed	Net assets employed	Contingencies and commitments
		(Rupees in '000)		
2017				
Pakistan	<u>2,013,876</u>	<u>20,330,073</u>	<u>15,029,102</u>	<u>540,096</u>
2016				
Pakistan	<u>(835,867)</u>	<u>20,906,471</u>	<u>14,319,042</u>	<u>724,252</u>

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34.2 Mismatch of Interest Rate Sensitive Assets and Liabilities

34.2.1 Yield / Interest rate risk

Yield / interest rate risk is the risk that the value of the financial instruments will fluctuate due to changes in the market yield / interest rates. Sensitivity to yield / interest rate risk arises from mismatches of financial assets and financial liabilities that mature or reprice in a given period. The Company manages these mismatches through matching the repricing of assets and liabilities and off-balance sheet instruments. The Company is exposed to yield / interest risk in respect of the following:

Effective yield/ interest rate	2017										Non-interest bearing financial instruments
	Total	Up to 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	

On-balance sheet financial instruments

	(Rupees in '000')										
<b>Assets</b>											
Cash and balances with treasury banks	53,531	-	-	-	-	-	-	-	-	-	53,531
Balances with other banks	771,582	-	-	-	-	-	-	-	-	-	-
Lending's to financial institutions	851,542	100,000	751,542	-	-	-	-	-	-	-	-
Investments - net	6,489,513	2,096,462	2,531,731	1,456,532	242,043	-	104,829	-	-	-	57,916
Advances - net	11,449,397	547,079	180,659	272,296	552,716	1,266,054	1,041,555	3,442,446	2,915,956	1,230,636	-
Other assets	421,793	-	-	-	-	-	-	-	-	-	421,793
	20,037,358	3,515,123	3,463,932	1,728,828	794,759	1,266,054	1,146,384	3,442,446	2,915,956	1,230,636	533,240
<b>Liabilities</b>											
Bills payable	-	-	-	-	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-	-	-	-	-
Deposits and other accounts	-	-	-	-	-	-	-	-	-	-	-
Sub-ordinated loans	-	-	-	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-	-	-	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	5,300,971	-	-	-	-	-	-	-	-	-	5,300,971
	5,300,971	-	-	-	-	-	-	-	-	-	5,300,971
	14,736,387	3,515,123	3,463,932	1,728,828	794,759	1,266,054	1,146,384	3,442,446	2,915,956	1,230,636	(4,767,731)

Off-balance sheet financial instruments

Forward lendings	-	-	-	-	-	-	-	-	-	-	-
Forward borrowings	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet gap	-	-	-	-	-	-	-	-	-	-	-
<b>Total Yield/Interest Risk Sensitivity Gap</b>											
	3,515,123	3,515,123	3,463,932	1,728,828	794,759	1,266,054	1,146,384	3,442,446	2,915,956	1,230,636	(4,767,731)
<b>Cumulative Yield/Interest Risk Sensitivity Gap</b>											
	3,515,123	3,463,932	1,728,828	794,759	1,266,054	1,146,384	3,442,446	2,915,956	1,230,636	(4,767,731)	(4,767,731)

*MA*

2016

Effective yield/ interest rate	Exposed to yield / interest risk										Non-interest bearing financial instruments
	Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	

(Rupees in '000')

**On-balance sheet financial instruments**

**Assets**

Cash and balances with treasury banks  
Balances with other banks  
Lending's to financial institutions  
Investments - net  
Advances - net  
Other assets

121,378	-	-	-	-	-	-	-	-	-	-	-	121,378
650,310	650,310	-	-	-	-	-	-	-	-	-	-	-
400,188	400,188	-	-	-	-	-	-	-	-	-	-	-
6,841,040	892,594	1,713,342	981,278	3,253,826	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	-
11,816,929	246,461	439,681	314,559	649,124	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	761,165
20,591,010	2,189,553	2,153,023	1,295,837	3,902,950	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	882,543

**Liabilities**

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans  
Liabilities against assets subject to finance lease  
Deferred tax liabilities  
Other liabilities

-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
6,587,429	-	-	-	-	-	-	-	-	-	-	-	6,587,429
6,587,429	-	-	-	-	-	-	-	-	-	-	-	6,587,429

**On-balance sheet gap**

14,003,581	2,189,553	2,153,023	1,295,837	3,902,950	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	(5,704,886)
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**Off-balance sheet financial instruments**

Forward Lending  
Forward borrowings  
Off-balance sheet gap

-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-

**Total Yield/Interest Risk Sensitivity Gap**

2,189,553	2,189,553	2,153,023	1,295,837	3,902,950	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	(5,704,886)
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**Cumulative Yield/Interest Risk Sensitivity Gap**

2,189,553	2,189,553	2,153,023	1,295,837	3,902,950	1,365,514	2,228,110	3,706,023	1,649,451	-	-	-	(5,704,886)
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**34.2.2 Reconciliation of Assets and Liabilities exposed to Yield/Interest Rate Risk with Total Assets and Liabilities**

	December 31, 2017	December 31, 2016
Total financial assets	20,037,358	20,591,010
Operating fixed assets	292,715	315,461
Total assets as per balance sheet	20,330,073	20,906,471
Total financial liabilities	5,300,971	6,587,429

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### 34.3 Liquidity Risk

Liquidity risk is the risk caused, among others by the inability of the Company to settle liabilities at due date. Objectives of our liquidity management is to ensure that the Company is able to honor all its financial commitments on an ongoing basis without (i) effecting the Company's cost of funds (ii) adversely effecting ability to raise funds and (iii) resorting to sale of assets.

Asset and Liability Committee (ALCO), Treasury, Finance Division and Risk Management Department each have a role in management of liquidity risk.

#### 34.3.1 Maturities of Assets and Liabilities

	2017							Above 10 Years
	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	
<b>Total</b>								
<b>Assets</b>								
Cash and balances with treasury banks	53,531	-	-	-	-	-	-	-
Balances with other banks	771,582	-	-	-	-	-	-	-
Lending's to financial institutions	851,542	751,542	-	-	-	-	-	-
Investments - net	2,096,462	2,531,731	1,456,532	242,043	-	104,829	-	57,916
Advances - net	11,449,397	180,659	272,296	552,716	1,266,054	1,041,555	3,442,446	2,915,956
Operating fixed assets	292,715	3,493	5,240	12,000	20,959	20,959	41,099	72,818
Deferred tax assets	-	-	-	-	-	-	-	-
Other assets	421,793	55,808	5,059	12,682	137,179	161,221	13,135	28,204
	20,330,073	3,575,708	1,739,127	819,441	1,424,192	1,328,564	3,496,680	3,016,978
<b>Liabilities</b>								
Bills payable	-	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-	-
Deposits and other accounts	-	-	-	-	-	-	-	-
Sub-ordinated loans	-	-	-	-	-	-	-	-
Liabilities against assets subject to finance lease	-	-	-	-	-	-	-	-
Deferred tax liabilities	5,300,971	99,911	194,019	370,768	1,524,815	1,175,901	1,743,830	69,644
Other liabilities	5,300,971	99,911	194,019	370,768	1,524,815	1,175,901	1,743,830	69,644
<b>Net assets / (liabilities)</b>	<b>15,029,102</b>	<b>3,481,553</b>	<b>1,545,108</b>	<b>448,673</b>	<b>(100,623)</b>	<b>152,663</b>	<b>1,752,850</b>	<b>2,947,334</b>
Share capital	19,365,000							
Reserves	1,037,680							
Accumulated loss	(5,375,752)							
Conversion into Liabilities	-							
Surplus/ (deficit) on revaluation of assets	2,174							
	<b>15,029,102</b>							

Information relating to above disclosure is not available through system, therefore is based on management best estimate.

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2016

Total	(Rupees in '000')									
	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years	
121,378	121,378	-	-	-	-	-	-	-	-	-
650,310	650,310	-	-	-	-	-	-	-	-	-
400,188	400,188	-	-	-	-	-	-	-	-	-
6,841,040	892,594	1,713,342	981,278	3,253,826	-	-	-	-	-	-
11,816,929	246,461	439,681	314,559	649,124	1,365,514	1,218,006	2,228,110	3,706,023	1,649,451	-
315,461	1,909	3,764	5,647	12,932	22,588	22,588	44,292	78,476	123,265	-
-	-	-	-	-	-	-	-	-	-	-
761,165	9,537	100,711	9,130	22,885	247,553	290,938	23,703	50,896	5,812	-
20,906,471	2,322,377	2,257,498	1,310,614	3,938,767	1,635,655	1,531,532	2,296,105	3,835,395	1,778,528	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
6,587,429	117,004	124,158	241,104	460,747	1,894,863	1,461,273	2,167,029	86,545	34,706	-
6,587,429	117,004	124,158	241,104	460,747	1,894,863	1,461,273	2,167,029	86,545	34,706	-
14,319,042	2,205,373	2,133,340	1,069,510	3,478,020	(259,208)	70,259	129,076	3,748,850	1,743,822	-
3,001,000	-	-	-	-	-	-	-	-	-	-
713,662	-	-	-	-	-	-	-	-	-	-
(5,757,934)	-	-	-	-	-	-	-	-	-	-
16,364,000	-	-	-	-	-	-	-	-	-	-
(1,686)	-	-	-	-	-	-	-	-	-	-
14,319,042	-	-	-	-	-	-	-	-	-	-

**Assets**

Cash and balances with treasury banks  
Balances with other banks  
Lending's to financial institutions  
Investments - net  
Advances - net  
Operating fixed assets  
Deferred tax assets  
Other assets

**Liabilities**

Bills payable  
Borrowings  
Deposits and other accounts  
Sub-ordinated loans  
Liabilities against assets subject to finance lease  
Deferred tax liabilities  
Other liabilities

**Net assets / (liabilities)**

Share capital  
Reserves  
Accumulated loss  
Conversion into Liabilities  
Surplus/ (deficit) on revaluation of assets

Some assets/ liabilities of the Company do not have contractual maturity date. The period in which these assets/ liabilities are assumed to mature are on the basis of expected date on which the assets/ liabilities will be realized/ settled.

Information relating to above disclosure is not available through system, therefore is based on management best estimate.

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34.3.2 Operational Risk Disclosures-Basel II Specific

The Company is currently using the Basic Indicator approach to calculate the capital charge for Operational Risk as per Basel III regulatory framework. The Company's operational risk management framework has been developed to create an environment within which operational risk can be identified, measured, managed and monitored in a consistent manner.

35. CORRESPONDING FIGURES

There were no major account balances reclassified or rearranged during the year.

36. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs).

	2017							
	Carrying Amount			Total	Fair value			
Held-for-trading	Available-for-sale	Held-to-maturity	Loan and receivables		Other financial liabilities	Level 1	Level 2	Level 3
<b>Financial assets measured at fair value</b>								
Investments	-	-	-	-	-	6,123,234	-	6,123,234
Market Treasury Bills	6,124,240	-	-	-	-	306,019	-	306,019
Pakistan Investment Bonds	302,839	-	-	-	-	6,429,253	-	6,429,253
	6,427,079	-	-	-	-	6,427,079	-	6,427,079
<b>Financial assets not measured at fair value</b>								
Cash and balances with treasury banks	-	-	-	53,531	-	-	-	53,531
Balances with other banks	-	-	-	771,582	-	-	-	771,582
Lending's to financial institutions	-	-	-	851,542	-	-	-	851,542
Investments	500	-	-	-	-	-	-	500
Unlisted Ordinary Shares	-	-	-	-	-	-	-	-
Unlisted Sukuk Bonds	-	26,240	-	-	-	-	-	26,240
Certificates of Investment	-	45,000	-	-	-	-	-	45,000
Term Deposit Receipts	-	2,344	-	-	-	-	-	2,344
Advances	-	-	-	11,449,397	-	-	-	11,449,397
Other assets	-	-	-	421,793	-	-	-	421,793
	500	73,584	-	13,547,845	-	825,113	-	825,113
	6,427,579	73,584	-	13,547,845	-	20,049,008	-	7,254,366
<b>Financial liabilities not measured at fair value</b>								
Borrowings	-	-	-	-	(5,300,971)	-	-	(5,300,971)
Other liabilities	-	-	-	-	(5,300,971)	-	-	(5,300,971)
	6,427,579	73,584	-	13,547,845	(5,300,971)	14,748,037	-	7,254,366

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2016

Held-for-trading	Carrying Amount				Fair value			
	Available-for-sale	Held-to-maturity	Loan and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3

(Rupees in '000)

**Financial assets measured at fair value**

Investments	6,485,165	-	-	-	6,485,165	-	6,478,964	-	6,478,964
Market Treasury Bills	307,083	-	-	-	307,083	-	311,598	-	311,598
Pakistan Investment Bonds	6,792,248	-	-	-	6,792,248	-	6,790,562	-	6,790,562

**Financial assets not measured at fair value**

Cash and balances with treasury banks	-	-	121,378	-	121,378	-	121,378	-	121,378
Balances with other banks	-	-	650,310	-	650,310	-	650,310	-	650,310
Lending's to financial institutions	-	-	400,188	-	400,188	-	-	-	-
Investments	500	-	-	-	500	-	-	-	-
Unlisted Ordinary Shares	-	26,240	-	-	26,240	-	-	-	-
Unlisted Sukuk Bonds	-	67,500	-	-	67,500	-	-	-	-
Certificates of Investment	-	2,344	-	-	2,344	-	-	-	-
Term Deposit Receipts	-	-	11,816,929	-	11,816,929	-	-	-	-
Advances	-	-	761,165	-	761,165	-	-	-	-
Other assets	500	96,084	13,749,970	-	13,846,554	-	771,688	-	771,688

-	6,792,748	96,084	13,749,970	-	20,638,802	-	7,562,250	-	7,562,250
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**Financial liabilities not measured at fair value**

Borrowings	-	-	-	(6,587,429)	(6,587,429)	-	-	-	-
Other liabilities	-	-	-	(6,587,429)	(6,587,429)	-	-	-	-
-	6,792,748	96,084	13,749,970	(6,587,429)	14,051,373	-	7,562,250	-	7,562,250

The fair value of financial assets and liabilities not carried at fair value are not significantly different from their carrying values since assets and liabilities are either short term in nature or in case of loans are frequently repriced.

*02/17*

37. RECLASSIFICATION OF COMPARATIVE FIGURES

Comparative figures have been reclassified and re-arranged where necessary for the purpose of better presentation. Major reclassifications are as follows:

From	To	Rupees
Relief package and reprocessing adjustments	Write-off against advances	155,000

38. DATE OF AUTHORIZATION

These financial statements were approved and authorized for issue on 28 MAR 2018 by the Board of Directors of the Company.

39. GENERAL

39.1 Figures have been rounded-off to the nearest thousand rupees except stated otherwise.

39.2 Captions as prescribed in BSD Circular no. 4 dated February 17, 2006 issued by the State Bank of Pakistan in respect of which no amounts are outstanding have not been reproduced in these financial statements except for in the balance sheet, and profit and loss account.

DHA

  
MANAGING DIRECTOR

  
DIRECTOR

  
DIRECTOR

  
DIRECTOR